



**Free Questions for Revenue-Cloud-Consultant-Accredited-
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Question 1

Question Type: MultipleChoice

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment.

One of the automations implemented was to set every new quote created as 'primary' at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

Revenue Cloud SP23

Options:

- A)** The User did not execute post-installation scripts upon their first login to CPQ.
- B)** The User did not have the proper access to the Opportunity Product object.
- C)** The User did not have the proper access to the Quote Line object.
- D)** The User did not have the proper access to the Quote Object.

Answer:

A

Question 2

Question Type: MultipleChoice

An invoice run with a target date of 6/1/20 has completed with no errors. An order product with a next billing date of 6/1/20 did not generate an invoice line. Which of the following fields might hold a value that would account for this?

Options:

- A) Billing type
- B. Next change date
- B) billing account
- C) invoice run processing status
- D) Billing day of month

Answer:

D

Question 3

Question Type: MultipleChoice

An invoice run with a target date of 6/1/20 has completed with no errors. An order product with a next billing date of 6/1/20 did not generate an invoice line. Which of the following fields might hold a value that would account for this?

Options:

- A) Billing type B. Next change date
- B) billing account
- C) invoice run processing status
- D) Billing day of month

Answer:

D

Question 4

Question Type: MultipleChoice

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment.

One of the automations implemented was to set every new quote created as 'primary' at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

Revenue Cloud SP23

Options:

- A) The User did not execute post-installation scripts upon their first login to CPQ.
- B) The User did not have the proper access to the Opportunity Product object.
- C) The User did not have the proper access to the Quote Line object.
- D) The User did not have the proper access to the Quote Object.

Answer:

A

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