



**Free Questions for CPIM-MPR by dumpshq**

**Shared by Mckee on 24-05-2024**

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## Question 1

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**Question Type:** MultipleChoice

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A single-level, centralized distribution network would be most appropriate for a firm whose products are:

### Options:

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- A- small, inexpensive, and distributed throughout the world.
- B- heavy, inexpensive, and with a short required delivery time.
- C- large, expensive, and with a high level of demand.
- D- large, and with a long required delivery time.

### Answer:

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D

## Question 2

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**Question Type:** MultipleChoice

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In a make-to-stock environment, which of the following factors is a key determinant of inventory levels necessary to support customer demand?

**Options:**

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A- Capable-to-promise

B- Available-to-promise

C- Service costs

D- Service level

**Answer:**

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D

## Question 3

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**Question Type:** MultipleChoice

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Which of the following objectives is a critical performance measurement in distribution network logistics?

**Options:**

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- A- Increasing the service level
- B- Increasing cash-to-cash cycle time
- C- Increasing inventory days of supply
- D- Decreasing inventory turnover

**Answer:**

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A

## Question 4

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**Question Type: MultipleChoice**

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Since introducing distribution requirements planning, management at a company has had increased complaints from staff at satellite warehouses that the variances of local demand are being ignored, and they often are unable to meet demand. An effective response from management would be to:

**Options:**

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- A- allow adjustments to the forecast based on input relating to local sales activity.
- B- permit last-minute changes to the production schedule.
- C- increase safety stock at the central warehouse of items that are repeatedly out of stock.
- D- implement an ABC inventory management strategy.

**Answer:**

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A

## Question 5

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**Question Type:** MultipleChoice

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Which of the following activities would enhance a customer relationship management program?

**Options:**

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- A- Using an exponential smoothing forecast
- B- Collecting point-of-sale data
- C- Implementing an enterprise resources planning system

**D-** Moving from a make-to-order strategy to a make-to-stock strategy

**Answer:**

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B

## Question 6

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**Question Type:** MultipleChoice

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Which of the following inputs is important to forecasts used in the sales and operations planning process?

**Options:**

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**A-** Capacity constraints

**B-** Customer plans

**C-** Inventory levels

**D-** Sales quotas

**Answer:**

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B

## Question 7

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**Question Type:** MultipleChoice

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Identification of performance problems in providing a high line-item service ratio provides an opportunity to:

**Options:**

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**A-** address imbalances in the customer order mix.

**B-** improve order-promising information.

**C-** redesign sales and marketing incentives.

**D-** reduce customer-demanded delivery time.

**Answer:**

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B

## Question 8

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**Question Type: MultipleChoice**

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Which of the following outcomes indicates the effectiveness of a master schedule?

**Options:**

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- A- Customer service performance measures are reviewed regularly.
- B- The number of product families is in the range of 5 to 15.
- C- The master schedule meets the target level of responsiveness.
- D- Finance and accounting participate in the development of the master schedule.

**Answer:**

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C

## Question 9

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**Question Type: MultipleChoice**

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The primary purpose of a pre-sales and operations planning meeting between representatives from different business functions is to:



**Options:**

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- A- reconcile differences in recommendations.
- B- discuss changes in demand for end items.
- C- prepare recommendations for the demand planning phase.
- D- prepare recommendations for the supply planning phase.

**Answer:**

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A

## Question 10

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**Question Type: MultipleChoice**

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Which of the following groups receives the LEAST benefit from extending the demand planning time fence in the master schedule?

**Options:**

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- A- Manufacturing

**B-** Shipping

**C-** Customers

**D-** Production scheduling

**Answer:**

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C

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