

# **Free Questions for 700-105 by certscare**

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### **Question 1**

### **Question Type: MultipleChoice**

Which two business impacts do Cisco collaborative technologies bring to employee innovation? (Choose two.)

#### **Options:**

- A- eliminating complexity and controlling costs
- B- increasing time to market
- C- enabling disparate teams to work together to solve problems
- D- eliminating sales cycle time
- E- enhancing communications with strategic partners and suppliers

### Answer:

A, E

### **Question 2**

**Question Type:** MultipleChoice

In which two ways does Cisco Business Edition 6000 deployment mitigate and reduce business risk? (Choose two.)

#### **Options:**

A- Cisco proprietary communications protocols mitigate the risk of interoperability with other collaboration devices from other vendors.

B- Cisco Collaboration architecture supports all major operating systems and devices, which minimizes the risk of a device not being supported

C- Cisco Jabber uses a consistent user interface on all devices. Change of devices does not impact user acceptance.

**D-** End-to-end, the Cisco Collaboration solution eliminates the risk that the applications and devices of other vendors will not be supported.

#### Answer:

В, С

### **Question 3**

**Question Type:** MultipleChoice

Which description of the Cisco Collaboration architecture is true'?

A- a flexible network framework designed to enable integration with the collaboration requirements of the customer

- B- a flexible collaboration framework designed to support any customer and any user collaboration needs
- C- a collaboration framework designed to support the collaboration needs of a typical large enterprise
- D- a collaboration framework designed to integrate the existing customer collaboration functionalities with Cisco network infrastructure

# Answer:

А

# **Question 4**

### **Question Type:** MultipleChoice

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM: voice, video, voice messaging, desktop sharing, and conferencing services from any device?

**Options:** 

A- Cisco WebEx Messenger client

B- Cisco AnyConnect client

- C- Cisco Jabber client
- D- Cisco Unified Personal Communicator client

### Answer:

С

### **Question 5**

**Question Type:** MultipleChoice

Which definition is the best description of collaboration?

### **Options:**

- A- software and tools that enable teamwork
- **B-** working together remotely
- C- video and chat applications running via the Internet
- D- people working together to reach a common goal

А

### **Question 6**

**Question Type:** MultipleChoice

Which two statements about Cisco Validated Designs and Smart Business Architectures are true? (Choose two.)

### **Options:**

A- Cisco Validated Designs provide proven design of solutions that include only Cisco products and thus ensure single-vendor solutions.

B- Cisco Validated Designs are end-to-end designs that are well-tested and fully documented.

C- Smart Business Architecture guides are available for enterprise-sized deployments only.

**D-** Smart Business Architecture is a blueprint for delivering the three Cisco architectures in a modular approach.

### Answer:

B, D

### **Question 7**

#### **Question Type:** MultipleChoice

Which option describes the endpoints that are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

### **Options:**

- A- all Cisco voice and video endpoints except Cisco Telepresence room systems
- B- all Cisco voice and video endpoints except Cisco Telepresence EX Series and Cisco Telepresence room systems
- C- all Cisco voice and video endpoints except IEEE 802.11 Wi-Fi endpoints
- D- all Cisco voice and video endpoints

#### Answer:

D

### **Question 8**

**Question Type:** MultipleChoice

Which statement allows you to position the topic of collaboration meeting rooms with the customer?

#### **Options:**

A- Cisco Collaboration Meeting Rooms is a validated design that defines the layout design, and technical requirements of Cisco Telepresence Video rooms.

**B-** Cisco Collaboration Meeting Rooms is a video conferencing service. It couples WebEx Personal Rooms and the cloud-based WebEx Video Bridge into one, always-available meeting experience.

C- Cisco Collaboration Meeting Rooms represent the video capabilities of Cisco Business Edition 6000 that enable video from any device.

**D-** Cisco Collaboration Meeting Rooms is an on-premises service offering video to the enterprise across mobile, desktop, and roombased systems.

Answer:			
В			

### **Question 9**

**Question Type:** MultipleChoice

- A- Cisco Spark makes it easier to find experts in your organization.
- B- Cisco Spark simplifies teamwork by sharing messages and files, and it lets you meet with different teams, all in one place.
- C- Cisco Spark is available on-premises and in the cloud.
- D- Cisco Spark can be integrated with Microsoft Lync.

### Answer:

В

## **Question 10**

**Question Type:** MultipleChoice

Which way for customers to engage is preferred?

A- contact center

B- web

C- email

D- anywhere, anytime, any device using multiple communication channels

E- Cisco Telepresence

### Answer:

D

## **Question 11**

**Question Type:** MultipleChoice

Which four companies are the strongest Cisco competitors in the area of unified communications and collaboration? (Choose four)

### **Options:**

B- Avaya

C- Siemens - Unify

D- ZTE

E- Mitel

F- Brocade

G- Microsoft

H- HP

Answer:	
B, C, G, H	

### **Question 12**

**Question Type:** MultipleChoice

Which statement that compares Cisco and Microsoft collaboration solutions is true?

A- Only Cisco offers an end-to-end collaboration solution that includes applications, endpoints, room systems, and infrastructure.

**B-** Microsoft Lync is free. Licenses are included in other Microsoft bundles so no incremental costs are required to deploy the full collaboration solution.

- C- Only Cisco supports integration with third-party collaboration solutions.
- **D-** Microsoft offers a complete solution including endpoints, business video, and soft clients.

#### Answer:

А

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