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Question 1

Question Type: MultipleChoice

Which two business impacts do Cisco collaborative technologies bring to employee innovation? (Choose two.)

Options:

- A- eliminating complexity and controlling costs
- B- increasing time to market
- C- enabling disparate teams to work together to solve problems
- D- eliminating sales cycle time
- E- enhancing communications with strategic partners and suppliers

Answer:

A, E

Question 2

Question Type: MultipleChoice

In which two ways does Cisco Business Edition 6000 deployment mitigate and reduce business risk? (Choose two.)

Options:

A- Cisco proprietary communications protocols mitigate the risk of interoperability with other collaboration devices from other vendors.

B- Cisco Collaboration architecture supports all major operating systems and devices, which minimizes the risk of a device not being supported

C- Cisco Jabber uses a consistent user interface on all devices. Change of devices does not impact user acceptance.

D- End-to-end, the Cisco Collaboration solution eliminates the risk that the applications and devices of other vendors will not be supported.

Answer:

В, С

Question 3

Question Type: MultipleChoice

Which description of the Cisco Collaboration architecture is true'?

A- a flexible network framework designed to enable integration with the collaboration requirements of the customer

- B- a flexible collaboration framework designed to support any customer and any user collaboration needs
- C- a collaboration framework designed to support the collaboration needs of a typical large enterprise
- D- a collaboration framework designed to integrate the existing customer collaboration functionalities with Cisco network infrastructure

Answer:

А

Question 4

Question Type: MultipleChoice

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM: voice, video, voice messaging, desktop sharing, and conferencing services from any device?

Options:

A- Cisco WebEx Messenger client

B- Cisco AnyConnect client

- C- Cisco Jabber client
- D- Cisco Unified Personal Communicator client

Answer:

С

Question 5

Question Type: MultipleChoice

Which definition is the best description of collaboration?

Options:

- A- software and tools that enable teamwork
- **B-** working together remotely
- C- video and chat applications running via the Internet
- D- people working together to reach a common goal

А

Question 6

Question Type: MultipleChoice

Which two statements about Cisco Validated Designs and Smart Business Architectures are true? (Choose two.)

Options:

A- Cisco Validated Designs provide proven design of solutions that include only Cisco products and thus ensure single-vendor solutions.

B- Cisco Validated Designs are end-to-end designs that are well-tested and fully documented.

C- Smart Business Architecture guides are available for enterprise-sized deployments only.

D- Smart Business Architecture is a blueprint for delivering the three Cisco architectures in a modular approach.

Answer:

B, D

Question 7

Question Type: MultipleChoice

Which option describes the endpoints that are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

Options:

- A- all Cisco voice and video endpoints except Cisco Telepresence room systems
- B- all Cisco voice and video endpoints except Cisco Telepresence EX Series and Cisco Telepresence room systems
- C- all Cisco voice and video endpoints except IEEE 802.11 Wi-Fi endpoints
- D- all Cisco voice and video endpoints

Answer:

D

Question 8

Question Type: MultipleChoice

Which statement allows you to position the topic of collaboration meeting rooms with the customer?

Options:

A- Cisco Collaboration Meeting Rooms is a validated design that defines the layout design, and technical requirements of Cisco Telepresence Video rooms.

B- Cisco Collaboration Meeting Rooms is a video conferencing service. It couples WebEx Personal Rooms and the cloud-based WebEx Video Bridge into one, always-available meeting experience.

C- Cisco Collaboration Meeting Rooms represent the video capabilities of Cisco Business Edition 6000 that enable video from any device.

D- Cisco Collaboration Meeting Rooms is an on-premises service offering video to the enterprise across mobile, desktop, and roombased systems.

Answer:			
В			

Question 9

Question Type: MultipleChoice

- A- Cisco Spark makes it easier to find experts in your organization.
- B- Cisco Spark simplifies teamwork by sharing messages and files, and it lets you meet with different teams, all in one place.
- C- Cisco Spark is available on-premises and in the cloud.
- D- Cisco Spark can be integrated with Microsoft Lync.

Answer:

В

Question 10

Question Type: MultipleChoice

Which way for customers to engage is preferred?

A- contact center

B- web

C- email

D- anywhere, anytime, any device using multiple communication channels

E- Cisco Telepresence

Answer:

D

Question 11

Question Type: MultipleChoice

Which four companies are the strongest Cisco competitors in the area of unified communications and collaboration? (Choose four)

Options:

B- Avaya

C- Siemens - Unify

D- ZTE

E- Mitel

F- Brocade

G- Microsoft

H- HP

Answer:	
B, C, G, H	

Question 12

Question Type: MultipleChoice

Which statement that compares Cisco and Microsoft collaboration solutions is true?

A- Only Cisco offers an end-to-end collaboration solution that includes applications, endpoints, room systems, and infrastructure.

B- Microsoft Lync is free. Licenses are included in other Microsoft bundles so no incremental costs are required to deploy the full collaboration solution.

- C- Only Cisco supports integration with third-party collaboration solutions.
- **D-** Microsoft offers a complete solution including endpoints, business video, and soft clients.

Answer:

А

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