



Free Questions for [NCSR-Level-2](#) by [certscare](#)

Shared by [Mckee](#) on [24-05-2024](#)

For More Free Questions and Preparation Resources

[Check the Links on Last Page](#)

Question 1

Question Type: MultipleChoice

Which Nutanix product is delivered security hardened and includes builtin security throughout the entire development cycle?

Options:

A- Prism

B- AHV

C- Sizer

D- Calm

Answer:

B

Question 2

Question Type: MultipleChoice

A customer has an existing purchasing agreement with Lenovo. What is an appropriate solution to highlight with the customer?

Options:

A- Lenovo HX Certified Node

B- Cisco UCS

C- Nuanix NX Appliance

Answer:

A

Question 3

Question Type: MultipleChoice

A prospect is under the impression that Unified Communication (UC) can only run in a dedicated environment. How should you respond to this prospect?

Options:

- A- Nutanix customers commonly run UC deployments in the same clusters as their enterprise applications
- B- Nutanix recommends isolating UC environments for security purposes
- C- Nutanix has strategic alliances with most of the prominent strategic UC providers such as Avalya, Cisco and Microsoft
- D- Nutanix is planning to add mixed application support capability in the near future

Answer:

A

Question 4

Question Type: MultipleChoice

A customer is using legacy infrastructure. The existing legacy infrastructure vendor's sales team is competing for this project. The customer wants to continue to use thatserver platform. What should a Nutanix seller position to the customer in this case?

Options:

- A- Prism

- B- Nutanix NX
- C- Nutanix Software
- D- Xi

Answer:

C

Question 5

Question Type: MultipleChoice

A customer is using HPE hardware but is interested in Nutanix software. What is the appropriate solution to highlight with this customer?

Options:

- A- Nutanix software running on HPE Synergy
- B- Nutanix software running on HPE DL380
- C- Nutanix NX Appliance
- D- Nutanix software running on HPE Apollo

Answer:

B

Question 6

Question Type: MultipleChoice

A customer is evaluating Microsoft Exchange, but is under the impression that Nutanix is less than ideal platform for Exchange. What should you highlight in this situation?

Options:

- A-** The Hypervisor agnostic capabilities of Nutanix align with Microsoft mandate to run Exchange on HyperV
- B-** As mailbox grow in number and size, isolating the compute and storage will reduce performance degradation
- C-** Nutanix has a platform that combines compute and storage into a single appliance and allows for predictive mailbox growth for individual users
- D-** Nutanix has an Exchange Solution Reviewed Program (ESRP) that has been validated by Microsoft for 50,000 customers

Answer:

C

Question 7

Question Type: MultipleChoice

A customer is considering public cloud instead of Nutanix. Which value driver should you use in this situation?

Options:

- A- Nutanix has the ability to enable an onpremise cloud experience
- B- Nutanix has the ability to provide rapid time to market
- C- Nutanix has the ability to migrate customers from different hypervisors to AHV
- D- Nutanix has the ability to address budget concerns with a positive TCO/ROI

Answer:

A

Question 8

Question Type: MultipleChoice

A customer needs to simplify their physical network infrastructure and move towards software defined network architecture. Which Nutanix solution should you propose to the customer?

Options:

- A- Calm
- B- AHV
- C- Flow
- D- Prism

Answer:

C

To Get Premium Files for NCSR-Level-2 Visit

<https://www.p2pexams.com/products/ncsr-level-2>

For More Free Questions Visit

<https://www.p2pexams.com/nutanix/pdf/ncsr-level-2>

