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## Question 1

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**Question Type:** MultipleChoice

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What can a Designated Support Contact do?

### Options:

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- A- Authorize administrative requests, such as enhancement request;
- B- Upload files to share with SAP Ariba, such as service request documentation;
- C- Submit service requests and review the status of these requests
- D- Change the realm name
- E- Obtain service manager accesss to update the site

### Answer:

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A, B, C

## Question 2

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**Question Type:** MultipleChoice

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In which SAP Ariba Sourcing design workbook can you find reference to conditions?

**Options:**

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- A- Dashboard Template
- B- Enablement workbook
- C- Sourcing process design matrix
- D- Header field data collection template
- E- From Data Collection Template

**Answer:**

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C, D, E

## Question 3

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**Question Type:** MultipleChoice

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During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.

**Options:**

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- A- Use the goal and objectives identified in the project charter to promote a discussion about the customer current process
- B- Facilitate a brainstorming session to elicit suggestions for improvement to the current process
- C- Escalate the issue to the project sponsors for resolutions
- D- Use the SAP Ariba Best Sourcing Practice template as the baseline template for developing the to-be process

**Answer:**

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D

## Question 4

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**Question Type: MultipleChoice**

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What are some of the responsibilities of a field consultant?

**Options:**

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- A- Prepare and participate in weekly status meetings and ask/issue meetings

- B-** Provide recommendations and best practice for configuration design;
- C-** Load master data into the client test and production realms
- D-** Work with the client to understand current business processes

**Answer:**

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B, D

## Question 5

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**Question Type:** MultipleChoice

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What is the maximum character length of the Department ID field?

**Options:**

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- A-** 50
- B-** 40
- C-** 255
- D-** 300

**Answer:**

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A

## Question 6

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**Question Type: MultipleChoice**

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What are the goals of the testing phase?

**Options:**

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- A-** Verify the configuration in test and production sites
- B-** Ensure that the customers end users are fully trained on SAP Ariba Sourcing
- C-** Verify that core SAP Ariba functions are working
- D-** Validate the customer uniques configuration

**Answer:**

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A, D

## Question 7

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**Question Type:** MultipleChoice

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What are some of the benefits of upgrading to Direct Materials sourcing for an SAP Ariba Strategic Sourcing Suite customer?

### Options:

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- A- Integrate you PLM and ERP systems
- B- Improve supplier qualification
- C- Source directly from a bill of materials
- D- Eliminate home grown portals
- E- Increase fill rates

### Answer:

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A, B, C

## Question 8

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**Question Type:** MultipleChoice

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In which data collection document can you find the Supplier Bidder Agreement?

**Options:**

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- A- Process Design Matrix
- B- Header Field Data Collection Template
- C- Enablement workbook
- D- From Data Collection Template

**Answer:**

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C

## Question 9

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**Question Type: MultipleChoice**

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In the enablement workbook, what does U\* stand for?



**Options:**

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- A- User licence for each licensed solution
- B- User licence applicable only to SAP Ariba Supplier information and Performance Management
- C- User iD for each licensed solution
- D- User licence applicable only to SAP Ariba Sourcing

**Answer:**

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A

## Question 10

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**Question Type: MultipleChoice**

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You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

**Options:**

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- A- No tie bids for rand: 1

**B-** Must participants beat lead bid: Yes

**C-** Bid rank that triggers overtime: 1

**D-** Show lead bid to all participants: Yes

**Answer:**

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D

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