Free Questions for 700-651 by certscare

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Question 1

Question Type: MultipleChoice

Which option is the only constant in the workplace?

Options:

A- way people work

B- way information is shared

C- way humans interact with each other

D- way video infrastructure communicates

Answer:

A

Question 2

Question Type: MultipleChoice

Which Cisco UCL plans support all Cisco user devices?

Options:

A- Basic and Enhanced

B- Enhanced and Enhanced Plus

C- Essential and Enhanced Plus

D- Essential and Basic

Answer:

B

Explanation:

https://www.cisco.com/c/en/us/td/docs/voice_ip_comm/cucm/admin/10_0_1/ccmfeat/CUCM_BK_F3AC1C0F_00_cucm-features-services-guide-100/CUCM_BK_F3AC1C0F_00_cucm-features-services-guide-100_chapter_0100101.html#CUCM_RF_U75FBF1E_00

Question 3

Question Type: MultipleChoice

For on-premises deployments, which option does Cisco recommend for a consistent one meeting experience and full interoperability'?

Options:

A- Cisco Telepresence Server

B- Cisco Meeting Server

C- Cisco Expressway

D- Cisco Conductor

Answer:

B

Explanation:

Cisco Meeting Server provides a consistent one-meeting experience for every meeting attendee, as well as open interoperability, all based on a highly scalable software architecture supporting business-quality meetings from mobile through immersive via audio, video, and web. The software has two major elements: the server software and an extension of the server in the form of an app/client that Knowledge Workers use to access and control their meetings. Cisco Meeting Server supports standards-based video endpoints, including the Cisco portfolio of telepresence endpoints as well as third-party solutions such as Skype for Business. It includes Personal

Multiparty (PMP) and Shared Multiparty (SMP) licenses, Multibrand license, and Recording port licenses

https://www.cisco.com/c/en/us/products/collateral/unified-communications/spark-flex-plan/datasheet-c78-740394.pdf

Question 4

Question Type: **MultipleChoice**

Which Customer Lifecycle touch point demonstrates commitment to the business objectives of a customer by suggesting complimentary solutions?

Options:

A- Maximize Customer Investment Value

B- Evaluate Expansion Opportunities

C- Identify Coverage Gaps

D- Capitalize on Renewals

Answer:

B

Explanation:

https://impact.cisco.com/2016/02/5-key-touchpoints-in-the-customer-lifecycle-creating-customers-for-life/

Demonstrate commitment to a customer's business objectives by suggesting complementary solutions designed to improve network performance. By tracking and managing the lifecycle of these products, your business stands to gain an ongoing annuity stream that adds up over time.

Question 5

Question Type: MultipleChoice

Which options are the Cisco user-based license models?

Options:

A- Cisco UWL and Cisco UCL

B- Cisco WUL and Cisco CUL

C- Cisco Flex Plans

D- Cisco User Integration and Adoption Plans

Answer:

A

Question 6

Question Type: **MultipleChoice**

How does Cisco Enterprise licensing provide a customer advantage?

Options:

A- It requires individual licensing per device

B- It simplifies collaboration solutions

C- It simplifies bandwidth licensing

D- It requires individual licensing per product

Answer:

B

Explanation:

https://www.cisco.com/c/dam/en/us/products/collateral/software/q-and-a-c67-738992.pdf

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