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Question 1

You sell a product for which there is a bill of material. What must you set to ensure that the components automatically appear as sub-items in the order?

Options:

A- The delivery group in the item category of the sub-item

B- The structure scope in the item category of the main item

C- The item usage during the item category determination of each sub-item

D- The material entry type in the sales document type

Answer:

B

Question 2

Which type of SAP S/4HANA app delivers exception-based processing, combining analytics with follow-up actions to resolve issues?

Options:

A- SAP Smart Business

B- Factsheets

C- Transactional apps

D- SAP S/4HANA embedded analytics

Answer:

D

Question 3

Question Type: **MultipleChoice**

You want to be able to enter a special price in a sales order for a certain customer that should ignore all applicable discounts. How can you achieve this?

Options:

A- Activate the Condition Update indicator in the condition records for the special price.

B- Set the Exclusion indicator in the condition records for all discounts.

C- Create a condition record for a customer-specific price.

D- Set the Exclusion indicator in the condition record for the special price.

Answer:

D

Question 4

Question Type: MultipleChoice

SAP S/4HANA combines online transaction processing (OLTP) and online analytical processing (OLAP) on a single platform. What are the direct results of this? Note: There are 2 correct answers to this question.

Options:

A- OLTP now runs on the data sets provided by OLAP.

B- OLAP now uses real-time data.

C- OLAP now uses its own set of aggregated data.

D- There is no longer a need for Extract, Transform, and Load (ETL) activities.

Answer:

B, D

Question 5

Question Type: MultipleChoice

To avoid critical situations in demand and procurement, the material availability check can be combined with product allocations. Which benefit can be achieved by this?

Options:

A- Capacity overloads can be avoided.

B- More sales orders can be confirmed.

C- Procurement costs can be reduced.

D- Goods distribution can be optimized.

Question 6

Question Type: **MultipleChoice**

Texts are copied from a sold-to party to a sales order. Any later change to the sold-to party texts should not be visible in this order.
Which object controls this behavior?

Options:

A- Text procedure assignment

B- Text determination procedure

C- Access sequence

D- Text ID

Question 7

Question Type: **MultipleChoice**

What can you configure in a billing type? Note: There are 2 correct answers to this question.

Options:

A- Reference mandatory indicator

B- Billing type for cancellation

C- Item number increment

D- Default delivery type for billing

Answer:

B, C

Question 8

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in the quotation. If it is copied from the sold-to party, it must be in the sold-to party language. What must you do? Note: There are 3 correct answers to this question.

Options:

A- Assign an appropriate text type to the sales document type.

B- Ensure that the access sequence reads the sold-to party text first.

C- In the access sequence, set the partner function language for this text to 'sold-to party'.

D- Include the text type with an appropriate access sequence in the text determination procedure.

E- Assign the text determination procedure to the sales document type.

Answer:

A, D, E