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## Question 1

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**Question Type:** MultipleChoice

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Which of the following are main steps in the free of charge delivery process? Note: There are 2 correct Answer to this question.

### Options:

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- A) Perform delivery split
- B) Confirm proof of delivery
- C) Create outbound delivery
- D) Create sales order

### Answer:

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C, D

## Question 2

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**Question Type:** MultipleChoice

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You use the SAP Fiori Analytical Apps for Sales (18S) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct Answer to this question.

**Options:**

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- A) The current status of the customer's credit limit
- B) The current status of sales volumes and profit margins
- C) The current status of sales orders, quotations, and back orders
- D) The current status of warehouse stock levels

**Answer:**

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A, B

## Question 3

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**Question Type:** MultipleChoice

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When using the Local SAP S/4HANA Database Schema migration approach, what is the maximum file size? Note: There are 2 correct Answer to this question.

**Options:**

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- A) 100 MB per file
- B) 160 MB per ZIP file
- C) 160 MB per file
- D) 100 MB per ZIP file

**Answer:**

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A, D

## Question 4

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**Question Type:** MultipleChoice

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How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct Answer to this question.

**Options:**

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- A) With XML or CSV templates
- B) With Core Data Services
- C) With a separate SAP HANA database
- D) With the zero downtime service

**Answer:**

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A, D

## Question 5

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**Question Type:** MultipleChoice

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What are some characteristics of public cloud? Note: There are 2 correct Answer to this question.

**Options:**

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- A) Perpetual license
- B) Lower total cost of ownership
- C) Multi-tenant server

**D)** Software installation on customer site

**Answer:**

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B, C

## Question 6

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**Question Type: MultipleChoice**

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What must you create when you build an integration scenario using the SAP Fiori Communication Management apps in SAP S/4HANA Cloud Public Edition? Note: There are 2 correct Answer to this question.

**Options:**

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- A)** Communication arrangement
- B)** Communication API
- C)** Communication interface
- D)** Communication system

**Answer:**

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A, D

## Question 7

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**Question Type:** MultipleChoice

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Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct Answer to this question.

**Options:**

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- A) Trial system
- B) Development system
- C) Sandbox system
- D) Test system
- E) Starter system

**Answer:**

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C, D, E

## Question 8

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**Question Type:** MultipleChoice

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What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct Answer to this question.

### Options:

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- A) Dimensions defined by the user
- B) Plan data defined by the user
- C) Attributes defined by the user
- D) Versions defined by the user

### Answer:

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A, D

## Question 9

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**Question Type: MultipleChoice**

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Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct Answer to this question.

**Options:**

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- A) Known integration requirements
- B) SAP Fiori application extensions
- C) Business role requirements
- D) Target customer go-live date

**Answer:**

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A, D

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