

Free Questions for C_TS462_2023 by dumpssheet

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Question 1

Question Type: MultipleChoice

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

Options:

- A- In each order item, set partial deliveries to required.
- B- In the order header, set order combination to allowed.
- C- In the order header, set the Complete Delivery indicator.
- D- In each order item, set complete delivery to required.

Answer:

B

Explanation:

To enable partial deliveries for a sales order while minimizing the number of deliveries, you can:

B . In the order header, set order combination to allowed: This allows for the combination of items from different orders into a single delivery, provided other criteria like ship-to party and delivery dates match.

Question 2

Question Type: MultipleChoice

You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct answers to this question.

Options:

- A- Free goods
- B- Material determination
- C- Material listing
- D- Item proposal

Answer:

A, B

Explanation:

The appearance of the same material as both a main item and a sub-item in an order can be caused by:

A . Free goods: This function can add an additional item to an order at no charge, which can be the same material under certain conditions.

B . Material determination: This can replace or add materials in an order based on predefined rules, potentially leading to the same material appearing more than once.

Question 3

Question Type: MultipleChoice

You want to determine the item category in a sales document. What do you need to consider? Note: There are 2 correct answers to this question.

Options:

- A- The sales organization
- B- The material master data
- C- The higher-level item
- D- The customer master data

Answer:

B, C

Explanation:

When determining the item category in a sales document, consider:

B . The material master data: The item category group from the material master influences the determination process.

C . The higher-level item: For sub-items, the item category can be influenced by the category of the higher-level item.

Question 4

Question Type: MultipleChoice

Which information comes from the payer? Note: There are 2 correct answers to this question.

Options:

- A- Billing plan
- B- Invoicing list scheduling
- C- Billing address
- D- Payment terms

Answer:

C, D

Explanation:

Information that comes from the payer includes:

C . Billing address: The billing address is typically associated with the payer and is used for invoicing purposes.

D . Payment terms: Payment terms, which define how and when payment for invoices is to be made, are often maintained in the payer's master data.

Question 5

Question Type: MultipleChoice

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

Options:

- A- Set up condition tables and assign them to the relevant access sequences.
- B- Set up the pricing procedure and assign it to the relevant sales document type.
- C- Set up condition types and assign them to the relevant pricing procedure.
- D- Set up condition tables and assign them to the relevant condition types.

Answer:

C, D

Explanation:

To set up automatic pricing in a sales order, you should:

C . Set up condition types and assign them to the relevant pricing procedure: Condition types define the various elements that can affect pricing, such as discounts or surcharges.

D . Set up condition tables and assign them to the relevant condition types: Condition tables define the combination of fields (such as material or customer) that the system uses to find pricing records.

Question 6

Question Type: MultipleChoice

Which of the following is a characteristic of a service item in a sales order?

Options:

- A- The material has a specific item category group.
- B- The service item has no schedule line assigned.
- C- The item in the sales order is blocked for delivery.
- D- The Delivering Plant field is not required.

Answer:

D

Explanation:

A characteristic of a service item in a sales order is:

D . The Delivering Plant field is not required: Since service items do not involve physical inventory, specifying a delivering plant is unnecessary.

Question 7

Question Type: MultipleChoice

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

Options:

- A- Loading time of the shipping point
- B- Transit time of the route
- C- Transportation lead time of the forwarding agent
- D- Pick/pack time of the warehouse number

Answer:

A, B

Explanation:

Time components used to calculate the confirmed delivery date in a sales order include:

A . Loading time of the shipping point: This is the time required to load goods at the shipping point.

B . Transit time of the route: This is the time it takes for goods to be transported from the shipping point to the destination.

Question 8

Question Type: MultipleChoice

You normally include multiple sales orders in your outbound deliveries. Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct answers to this question.

Options:

- A- Ship-to party
- B- Delivery date
- C- Plant
- D- Incoterms
- E- Material group

Answer:

A, C, D

Explanation:

Fields that would prevent the inclusion of multiple sales orders in a single outbound delivery if their content was different include:

A . Ship-to party: Different ship-to parties generally require separate deliveries.

C . Plant: Goods for a delivery must come from a single plant.

D . Incoterms: Different shipping terms can necessitate separate deliveries due to varying shipping conditions.

Question 9

Question Type: MultipleChoice

For which type of outline agreement do you determine the material from the item category?

Options:

- A- Scheduling agreement
- B- Condition contract
- C- Quantity contract
- D- Value contract

Answer:

C

Explanation:

The material for an outline agreement is determined from the item category in:

C . Quantity contract: In quantity contracts, the specific materials are often defined at the item level, and the item category can determine how the material is handled within the contract.

Question 10

Question Type: MultipleChoice

You want to change the default description of a specific condition type for selected condition records. How can you achieve this? Note: There are 2 correct answers to this question.

Options:

- A- Use the Manage Prices - Sales app.
- B- Use the Creation of Pricing Lists app.
- C- Use report COND_AV.
- D- Use the Change condition (VK12) transaction.

Answer:

A, D

Explanation:

To change the default description of a specific condition type for selected condition records, you can:

A . Use the Manage Prices - Sales app: This Fiori app allows for the management and adjustment of pricing conditions, including descriptions.

D . Use the Change condition (VK12) transaction: This transaction allows for the maintenance of condition records, including the ability to modify descriptions.

Question 11

Question Type: MultipleChoice

Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

Options:

- A- The item category determination
- B- The billing type settings
- C- The lead time in days
- D- The immediate delivery setting

Answer:

B, D

Explanation:

Cash sales and rush order processes share the following settings:

B . The billing type settings: Both processes typically involve immediate billing upon order creation or delivery.

D . The immediate delivery setting: Both processes are designed for rapid processing, often including immediate or very quick delivery after order placement.

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