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Question 1

Question Type: MultipleChoice

Your customer needs assistance updating their database infrastructure with a modern solution that will grow with their needs and free up their IT staff to focus on value added activities.

Which of the following benefits would the customer receive by choosing HPE GreenLake for database?

Options:

A- Cost savings with a community cloud operating model that supports sharing resources with other tenants.

B- Time savings with a fully managed VDI solution hosted in their choice of AWS or Azure.

C- Order prioritization with delivery and provisioning of new capacity in 7 days or fewer.

D- Offload monitoring and modifying databases with HPE GreenLake management services.

Answer:

D

Explanation:

The customer would receive the benefit of offloading monitoring and modifying databases with HPE GreenLake management services by choosing HPE GreenLake for database. This is because HPE GreenLake for database is a cloud service that delivers optimized infrastructure and management services for business-critical databases such as SQL Server, Oracle, and EDB Postgres. HPE GreenLake for database offers the following benefits for the customer:

It provides a pay-per-use pricing model that aligns costs with usage and avoids overprovisioning or underutilization of resources12.

It enables a self-service portal that allows the customer to provision, scale, and manage databases on demand, with point-and-click simplicity13.

It leverages HPE InfoSight, an AI-powered platform that provides predictive analytics, proactive recommendations, and automated actions to prevent issues, optimize performance, and reduce costs for database environments14.

It includes HPE GreenLake management services, which provide 24x7 monitoring, backup, patching, and tuning of databases, freeing up the customer's IT staff to focus on value-added activities15.

The other options are not benefits of HPE GreenLake for database because:

A) Cost savings with a community cloud operating model that supports sharing resources with other tenants. HPE GreenLake for database does not use a community cloud operating model, which is a cloud service that is shared among multiple organizations with common interests or goals.HPE GreenLake for database uses a private cloud operating model, which is a cloud service that is dedicated to a single organization and hosted on-premises or in a colocation facility67.

B) Time savings with a fully managed VDI solution hosted in their choice of AWS or Azure. HPE GreenLake for database does not provide a VDI solution, which is a virtual desktop infrastructure that delivers desktops and applications to end users from a centralized server. HPE GreenLake for database provides a database solution, which is a data management system that stores, organizes, and manipulates data for various applications. HPE GreenLake for database also does not host the solution in AWS or Azure, which are

public cloud providers.HPE GreenLake for database hosts the solution on-premises or in a colocation facility89.

C) Order prioritization with delivery and provisioning of new capacity in 7 days or fewer. HPE GreenLake for database does not guarantee delivery and provisioning of new capacity in 7 days or fewer. HPE GreenLake for database provides a buffer capacity that is reserved for the customer and can be activated instantly when needed. However, if the customer requires additional capacity beyond the buffer, the delivery and provisioning time may vary depending on the availability and complexity of the solution .

HPE GreenLake for Database | HPE Store US

HPE GreenLake for Database - PSNow

HPE GreenLake for Database | HPE Saudi Arabia

HPE InfoSight -- AI-Driven Intelligence for Infrastructure

Unlock the value of your databases - Nutanix

What is a community cloud? | IBM

What is a private cloud? | IBM

What is VDI (Virtual Desktop Infrastructure)? | VMware

What is a database? | Oracle

[HPE GreenLake for Database - PSNow]

[HPE GreenLake for Database | HPE Store US]

Question 2

Question Type: MultipleChoice

Your customer needs a storage solution for their geographical information system (GIS) video storage. The software they use requires an SMB file share and writes video files of various sizes based on the bitrate of the cameras. They keep all video for a minimum of 10 years. They expect the size of their archive to grow over as cameras charge.

Which solution meets the customer's requirements?

Options:

A- HPE Solutions for Qumulo

B- HPE Solutions for Cohesity

C- HPE Solutions for Weka

D- HPE Solutions for Scality ARTESCA

Answer:

A

Explanation:

HPE Solutions for Qumulo is a file data platform that provides scalable, secure, and cost-effective storage for unstructured data, such as GIS video files. HPE Solutions for Qumulo supports SMB file shares and can handle various file sizes and types with high performance and efficiency. HPE Solutions for Qumulo also offers data protection, encryption, and replication features to ensure long-term data retention and durability.HPE Solutions for Qumulo can easily grow with the customer's data needs, as it supports up to 64 nodes per cluster and up to 1.6PB of usable capacity per 4U node12.Reference:HPE Solutions for Qumulo | HPE Store US,HPE Solutions for Qumulo - Data Sheet

Question 3

Question Type: MultipleChoice

A customer is interested in a HPE SAP HANA solution based on HPE SuperDome Flex and HPE Alletra 9000.

Which additional product should you offer them?

Options:

A- HPE GreenLake for Private Cloud Enterprise

B- HPE Apollo 6500 Gen10 Plus

C- HPE GreenLake for database

D- HPE StoreOnce

Answer:

C

Explanation:

HPE GreenLake for database is a cloud service that provides a fully managed, pay-per-use, and scalable solution for SAP HANA and other databases. It enables customers to run their mission-critical workloads on HPE Superdome Flex and HPE Alletra 9000, while enjoying the benefits of cloud economics, flexibility, and security. HPE GreenLake for database also offers features such as backup and recovery, high availability, disaster recovery, and performance optimization. By offering HPE GreenLake for database to the customer, you can help them simplify their database operations, reduce their costs and risks, and accelerate their time to value.Reference:HPE GreenLake for database,HPE GreenLake for SAP HANA,HPE Superdome Flex Solutions for SAP HANA

Question 4

Question Type: MultipleChoice

You are designing a new datacenter solution for a customer with a limited power footprint.

Which tools can you use to present the power consumption of proposed solution to the customer? (Choose two.)

Options:

A- OCA

B- NinjaSTARS

C- SSET

D- Product Bulletin

E- Power Advisor

Answer:

D, E

Explanation:

To present the power consumption of a proposed datacenter solution to a customer, you can use the following tools:

Product Bulletin: This is a web-based tool that provides technical specifications, features, benefits, and compatibility information for HPE products. You can use it to compare different products and configurations, and to generate customized reports that include power and cooling data for the selected products.You can also access the Product Bulletin from the HPE Sizer tool1.

Power Advisor: This is a web-based tool that helps you estimate the power consumption and cooling requirements of HPE servers, storage, and networking devices. You can use it to create a configuration based on the customer's requirements, and to generate a power summary report that shows the power input, output, heat dissipation, and airflow data for the configuration.You can also export the configuration to the HPE Sizer tool2.

The other options are not suitable for presenting the power consumption of a proposed solution. OCA is an online tool that helps you assess the customer's current environment and identify opportunities for optimization and transformation. NinjaSTARS is a web-based tool that helps you compare the performance and cost of HPE storage solutions with competitors' products. SSET is a web-based tool that helps you design and validate HPE solutions based on customer requirements and industry workloads.Reference:

HPE Product Bulletin

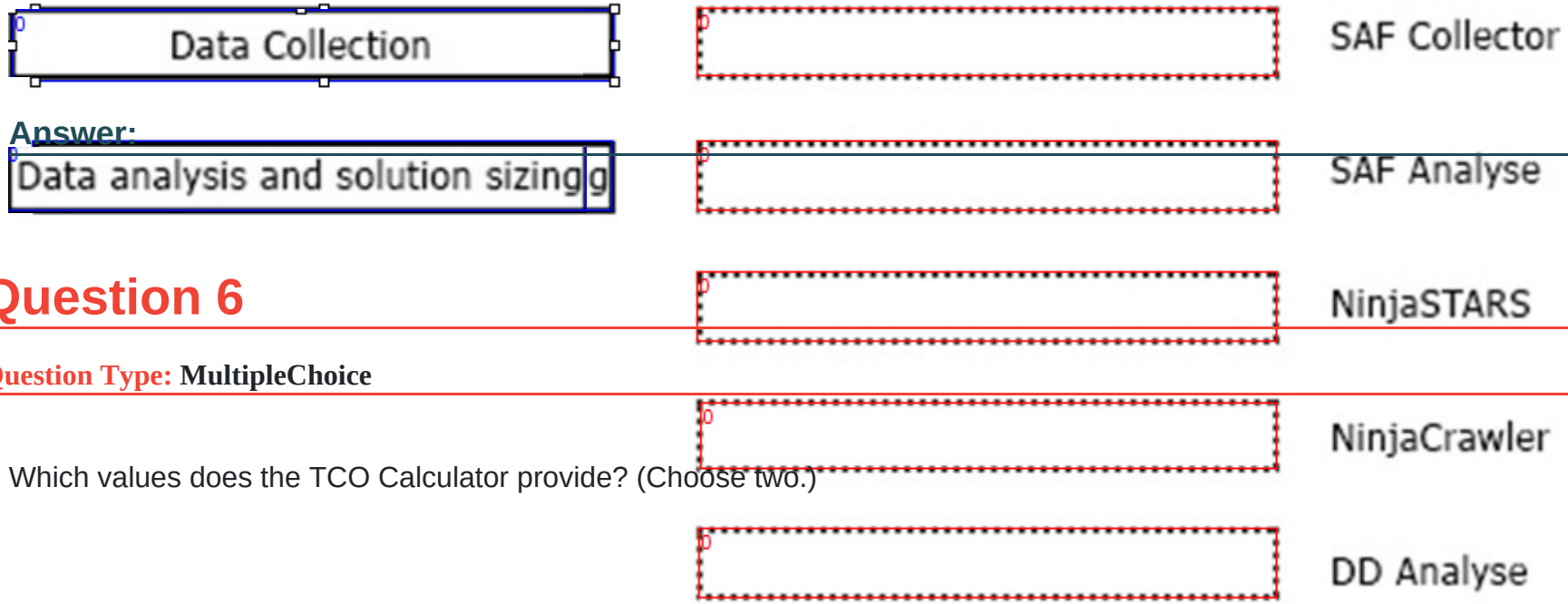
HPE Power Advisor

HPE Sizer

Question 5

Question Type: **DragDrop**

Match the tool to its use category.



Question 6

Question Type: MultipleChoice

Which values does the TCO Calculator provide? (Choose two.)

Options:

A- Return on investment

B- Cost to company (CTC)

C- Capital expenditure

D- Net present value

E- Operational expenditure

Answer:

A, D

Explanation:

The TCO Calculator is a tool that helps you compare the total cost of ownership (TCO) of different IT infrastructure solutions, such as on-premises, cloud, or hybrid. The TCO Calculator provides two values that can help you evaluate the financial benefits of each solution: return on investment (ROI) and net present value (NPV).

Return on investment (ROI) is a measure of the profitability of an investment, calculated as the ratio of the net income generated by the investment to the initial cost of the investment. A higher ROI indicates a more profitable investment. The TCO Calculator estimates the ROI of each solution over a specified period of time, based on the expected savings, costs, and revenues.

Net present value (NPV) is a measure of the present value of the future cash flows of an investment, discounted by a certain interest rate. A positive NPV indicates that the investment is worth more than its initial cost. The TCO Calculator estimates the NPV of each solution over a specified period of time, based on the expected savings, costs, revenues, and discount rate.

The TCO Calculator can help you compare the ROI and NPV of different IT infrastructure solutions and choose the one that best suits your business needs and goals.Reference:TCO & ROI Calculators for IT Infrastructure -- Total Cost of Ownership | HPE,TCO Calculator User Guide,TCO Calculator FAQ

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