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Question 1

Question Type: MultipleChoice

Bid / no-bid decision making, bid or proposal preparation are activities for sellers for which phase of Contract Management Process?

Options:

- A- Pre-award
- **B-** Per-process-award
- C- Award
- **D-** Post-award

Answer:

Α

Question 2

Question Type: MultipleChoice

| Procurement planning, solicitation planning and solicitation are activities for buyers for which phase of Contract Management Process? |
|--|
| |
| |
| Options: |
| A- Pre-award |
| B- Per-process-award |
| C- Award |
| D- Post-award |
| |
| Answer: |
| A |
| |
| |
| Question 3 |
| uestion Type: MultipleChoice |
| |
| |

Which of the following is NOT the phase of Contract Management Process?

| Options: | |
|---|----------------|
| A- Pre-award | |
| B- Per-process-award | |
| C- Award | |
| D- Post-award | |
| | |
| Answer: | |
| | |
| В | |
| | |
| | |
| Question 4 | |
| Question 4 Question Type: MultipleChoice Aside from routine retail transactions, virtually all contracts satisfy which of the following criteria for be | ing a project? |
| Question 4 uestion Type: MultipleChoice | ing a project? |
| Question 4 uestion Type: MultipleChoice | ing a project? |

| B- coordinated undertaking of related activities |
|--|
| C- finite duration |
| D- All of the above |
| |
| Answer: |
| D Allswei. |
| |
| |
| Question 5 |
| Question Type: MultipleChoice |
| Question 2, per many resource |
| The practice of obtaining goods and services from outside the organization is commonly known as: |
| |
| |
| Options: |
| |
| A- External Rendering |
| A- External Rendering B- Outsourcing |
| |
| B- Outsourcing |

| В | | |
|---|---|--|
| Question 6 | | |
| uestion Type: Multip | eChoice | |
| The art and science | of managing a contractual agreement throughout the contracting process is called: | |
| Options: | | |
| Options: | | |
| Options: A- Contract manage | ment | |
| Options: A- Contract manage B- Contract Agreem C- Contractual Auth | ment ent process | |

Question 7

Question Type: MultipleChoice

To build successful partnerships, business typically look for which of the following ingredients?

Options:

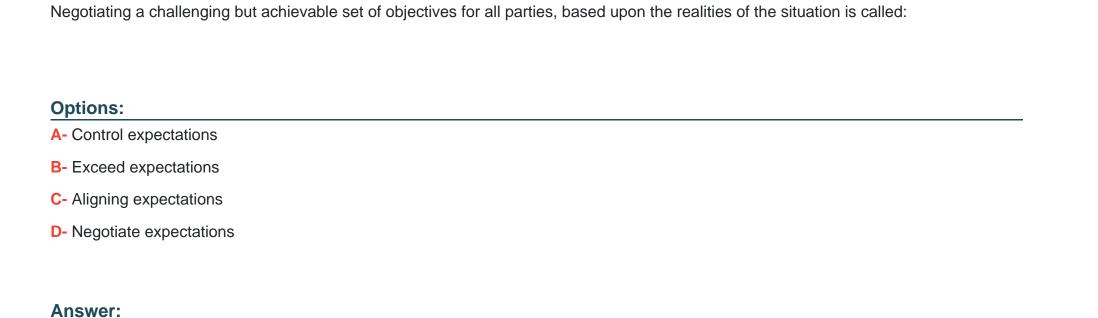
- A- Complementary strength
- **B-** Common customer base
- **C-** Chemistry
- D- All of the above

Answer:

D

Question 8

Question Type: MultipleChoice



С

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