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Question 1

Question Type: MultipleChoice

The process of ensuring compliance with contractual terms and conditions during contract performance and up to contract closeout or termination is known as:

Options:

- A- Contract Formation
- B- Contract negotiation
- C- Contract administration
- D- Contract Summary

Answer:

C

Question 2

Question Type: MultipleChoice

The process of developing offers in response to oral or written solicitations or based on perceived buyer needs is called:

Options:

- A- Bid preparation
- B- No-Bid decision making
- C- Buyer specific needs
- D- None of the above

Answer:

A

Question 3

Question Type: MultipleChoice

Which of the following is Correct?

Options:

- A- Post-sales activity is the proactive involvement of the seller with prospective and current buyers.
- B- Pre-sales activity is the pre-active involvement of the seller with prospective and noncurrent buyers.
- C- Post-sales activity is the pre-active involvement of the seller with prospective and noncurrent buyers.
- D- Pre-sales activity is the proactive involvement of the seller with prospective and current buyers.

Answer:

D

Question 4

Question Type: MultipleChoice

Buyers may request bids, quotes, tenders or proposals orally, in writing, or electronically through procurement documents generally called:

Options:

- A- Solicitations

- B- Screening system
- C- Evacuators
- D- Legislation

Answer:

A

Question 5

Question Type: MultipleChoice

Developing a _____ and the specifications that are usually included in it is one of the most difficult challenges in procurement planning.

Options:

- A- Contract negotiation process
- B- Expert judgment
- C- Statement of work

D- Work results

Answer:

C

Question 6

Question Type: MultipleChoice

In which activity of Contract Management Process, if the input is proposal and by using weighting system as a tool the output will be contract?

Options:

- A- Solicitation planning
- B- Source selection
- C- Contract administration
- D- Solicitation

Answer:

B

Question 7

Question Type: MultipleChoice

In solicitation planning activity of Contract Management Process, what will be the input by using standard forms as a tool and whose output will be procurements documents?

Options:

- A- Qualified seller list
- B- Work results
- C- Market conditions
- D- Procurement management plan

Answer:

D

Question 8

Question Type: MultipleChoice

In Procurement planning activity of Contract Management Process, if the input is the scope statement using make-or-buy analysis as a tool to produce which output?

Options:

- A- Proposal
- B- Procurement design
- C- Statement of work
- D- Contract

Answer:

C

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