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# Question 1

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## Question Type: MultipleChoice

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When a lookup relationship is created between two objects, which three options can the administrator select to help manage situations when a lookup record is deleted?

Choose 3 answers.

### Options:

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- A) Prompt the user to enter another record to resolve the lookup relationship.
- B) Do not allow deletion of a lookup record that is part of a lookup relationship.
- C) Notify the record owner.
- D) Delete the related record also.
- E) Clear the value of the lookup field.

### Answer:

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B, D, E

## Question 2

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**Question Type:** MultipleChoice

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pay grade on the custom Position object need updating and require frequent change. Because frequent changes have to be made to these Position fields, they are requesting the ability to update these picklist values.

Which feature should the administrator consider that allows for this?

### Options:

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- A) A permission set containing the modify all data permission for the Position object.
- B) Delegated administration for the Position object
- C) Screen Flow using custom metadata types
- D) Field accessibility set to editable for the picklists for the Position object.

### Answer:

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B

## Question 3

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**Question Type: MultipleChoice**

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Universal Containers has a process to allow an employee to submit a vacation request and route it to the employee's manager for approval. An employee attempted to submit a request but it could not be submitted. How could the administrator troubleshoot this?

**Options:**

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- A) Ensure the user record has an assigned active manager.
- B) Use workflow to email the administrator if the process fails.
- C) Review the system log to determine the root cause.
- D) Ensure the approval step has an associated action

**Answer:**

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A

## Question 4

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**Question Type: MultipleChoice**

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An administrator wants to allow users who are creating leads to have access to the find duplicates button.

Which lead object-level permission will the administrator need to provide to these users?

**Options:**

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- A) Merge
- B) View All
- C) Delete
- D) Read and Edit

**Answer:**

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C

## Question 5

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**Question Type: MultipleChoice**

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A user changes roles from an EMEA sales representative to a US sales representative. How will this impact the ownership-based sharing rules for the user's records?

**Options:**

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- A) This will affect the ownership of records for standard objects but not custom objects.
- B) All of the ownership-based sharing rules are recalculated.
- C) None of the ownership-based sharing rules are recalculated.
- D) This will only affect ownership-based sharing rules if the user moves up in the role hierarchy.

**Answer:**

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B

## Question 6

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**Question Type: MultipleChoice**

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Universal Containers categorizes its accounts with one of two status values - Prospect or

Customer. The administrator wants to automatically change the value from Prospect to

Customer when an opportunity is won. Which two actions should the administrator take to accomplish this? Choose 2 answers

**Options:**

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- A) Use Visualforce to update the Account Status field.
- B) Create an account workflow rule that updates the Account Status field.
- C) Create an opportunity workflow rule that updates the Account Status field.
- D) Use an Apex trigger to update the Account Status field.

**Answer:**

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C, D

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