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Question 1

Question Type: MultipleChoice

Sales users at Universal Containers are reporting that it is taking a long time to edit opportunity records. Normally, the only field they are editing is the Stage field.

Which two options should the administrator recommend to help simplify the process? Choose 2 answers

Options:

- A) Add a Path for stage to the opportunity record page.
- B) Use a Kanban list view for Opportunity.
- C) Configure an autolaunched flow for Opportunity editing.
- D) Create a simplified Opportunity page layout.

Answer:

B, C

Question 2

Question Type: MultipleChoice

An administrator gets a rush request from Human Resources to remove a user's access to Salesforce Immediately. The user is part of a hierarchy field called Direct Manager.

What should the administrator do to fulfill the request?

Options:

- A)** Change the user's profile to read-only while removing them from being referenced in the Direct Manager field.
- B)** Freeze the user to prevent them from logging in while removing them from being referenced in the Direct Manager field.
- C)** Delete the user and leave all records where they are referenced in the Direct Manager field without changes.
- D)** Deactivate the user and delete any records where they are referenced in the Direct Manager field.

Answer:

B

Question 3

Question Type: MultipleChoice

Northern Trail Outfitters wants to initiate expense reports from Salesforce to the external HR system. This process needs to be reviewed by managers and directors.

Choose 2 answers

Which two tools should an administrator configure?

Choose 2 answers

Options:

- A) Outbound Message
- B) Email Alert Action
- C) Approval Process
- D) Quick Action

Answer:

A, C

Question 4

Question Type: MultipleChoice

An administrator has been asked to update a flow that was created as part of a recent update. When the administrator opens the flow for editing, the Flow Builder toolbox offers only four elements: Assignment, Decision, Get Records, and Loop.

What would cause this?

Options:

- A) The flow is a before save flow.
- B) The flow is a screen flow.
- C) The version of the flow is active.
- D) The version of the flow is inactive.

Answer:

A

Question 5

Question Type: MultipleChoice

The VP of sales at Universal Containers wants to prevent members of the sales team from changing an opportunity to a date in the past.

What should an administrator configure to meet this requirement?

Options:

- A) Assignment Rule
- B) Field-Level Security
- C) Validation Rule
- D) Approval Process

Answer:

C

Question 6

Question Type: MultipleChoice

What are three characteristics of a master-detail relationship?

Choose 3 answers

Options:

- A) Permissions for the detail record are set independently of the master.
- B) The owner field on the detail records is the owner of the master record.
- C) Roll-up summaries are supported in master-detail relationships.
- D) Each object can have up to five master-detail relationships.
- E) The master object can be a standard or custom object.

Answer:

A, C, E

Question 7

Question Type: MultipleChoice

The administrator at Cloud Kicks has created an approval process for time off requests.

Which two automated actions are available to be added as part of approval process?

Choose 2 answers

Options:

- A) Autolaunched Flow
- B) Field Update
- C) Chatter Post
- D) Email Alert

Answer:

B, D

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