



Free Questions for [Salesforce-Associate](#) by [certsinside](#)

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Question 1

Question Type: MultipleChoice

A Salesforce associate is asked to share records about a carpool program with users.

Which type of group should the associate create?

Options:

A- Private Group(s)

B- Public Group(s)

C- A Queue

Answer:

B

Question 2

Question Type: MultipleChoice

A Salesforce associate is creating a report that needs to show changes in a value over a series of points in time.

Which type of chart should the associate add to this report to help visualize these changes?

Options:

A- Line

B- Scatter

C- Donut

Answer:

A

Question 3

Question Type: MultipleChoice

A manager is creating a dashboard for their team and wants each team member to receive a copy of the dashboard results by email each week.

What should the team members do to ensure they receive their weekly results?

Options:

- A- Like the dashboard.
- B- Subscribe to the dashboard
- C- Follow the dashboard

Answer:

B

Question 4

Question Type: MultipleChoice

A sales manager at Get Cloudy Consulting wants a report that shows their top-selling product families by quantity.

Options:

- A- Group by opportunity stage> Filter by product family > Sum the total number sold

B- Group by product family > Filter to show only Closed Won opportunities > Sum the total number sold

C- Group by active products > Filter to show opportunities this year > Sum the quantity

Answer:

B

Question 5

Question Type: MultipleChoice

Get Cloudy Consulting (GCC) wants to build one dashboard for Leads and Opportunities. GCC want the data to be displayed based on the logged-in user's security setting.

Which type of dashboard should this be?

Options:

A- Static

B- Dynamic

C- Standard

Answer:

A

Question 6

Question Type: MultipleChoice

What is the maximum number of rows will display?

Options:

A- 2,000

B- 5, 000

C- 3,000

Answer:

A

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