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# Question 1

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**Question Type:** MultipleChoice

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Universal Containers (UC) is working with Salesforce CPQ, which uses configuration SObjects to drive business logic.

What are two best practice recommendations an architect should propose to allow UC to deploy CPQ features as part of their CI/CD process?

Choose 2 answers

## Options:

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- A- Use a third-party product.
- B- Build an Apex framework to deploy CPQ records.
- C- Use an open source SFDX plugin and version control.
- D- Use data loader to deploy CSV files.

## Answer:

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B, D

## Question 2

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**Question Type:** MultipleChoice

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There are many types of quality assurance techniques that can help minimize defects in software projects.

Which two techniques should an architect recommend, for Universal Containers to incorporate into its overall CI/CD pipeline?

Choose 2 answers

### Options:

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- A- Business verification testing
- B- Stress testing
- C- Automated browser testing
- D- Static code quality analysis

### Answer:

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C, D

## Question 3

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**Question Type: MultipleChoice**

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Universal Containers is about to begin the release of a major project. To facilitate this, they have several sandboxes to make their deployment train. These sandboxes are a mix of preview and non-preview instances.

What should the architect recommend?

**Options:**

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- A-** Refresh all non-preview sandboxes during the release preview window.
- B-** Refresh all non-preview sandboxes when the release management team has time.
- C-** No advice needed, mixing instance types is important for regression testing.
- D-** Contact support to rollback the release when Salesforce upgrades the sandboxes,

**Answer:**

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A

## Question 4

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**Question Type: MultipleChoice**

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All AppExchange products are subject to Salesforce security reviews.

What is the most common reason that the prospect AppExchange products fail the security review?

**Options:**

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- A- Cross-site scripting
- B- CRUD/FLS (field level security)
- C- Session hacking
- D- SOQL injection

**Answer:**

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B

## Question 5

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**Question Type:** MultipleChoice

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Universal Containers has discovered a Sev0 defect in production. Tens of thousands of records will be created with incorrect data in minutes, producing significant brand damage as a consequence. The Salesforce administrator has suggested that the defective text field

be replaced with a new picklist field directly in production. The page layout will be modified so that the text-field is removed and the new picklist field added.

What should the Salesforce architect advise?

**Options:**

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- A-** Deny the suggestion and explain to everyone that the risk is too high and the next release window is on the weekend.
- B-** Pair with the administrator, and review each change as it happens
- C-** Explain that only developers are certified to make changes directly in production.
- D-** Call the security team and begin organizing a penetration test.

**Answer:**

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B

## Question 6

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**Question Type:** MultipleChoice

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Universal Containers has many backlog items and competing stakeholders who cannot agree on priority.

What should an architect do to overcome this?

**Options:**

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- A- Facilitate the design of a prioritization model with the stakeholders.
- B- Organize a sprint planning meeting with the Scrum team.
- C- Take over prioritization for the stakeholders.
- D- Allow the delivery teams to pick the best work for the business.

**Answer:**

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A

## Question 7

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**Question Type: MultipleChoice**

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Northern Trail Outfitters (NTO) recently acquired Eastern Trail Outfitters (ETO). NTO's sales leadership team had hands-on experience with the ETO's Sales Optimization app and have given the feedback that the app would benefit NTO's sales team.

Which option should the architect recommend for having ETO's Sales Optimization app in NTO's Salesforce org in the shortest possible time?

**Options:**

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- A-** Create a managed package of the app and deploy in NTO's org.
- B-** Create an unmanaged package of the app and deploy in NTO's org.
- C-** Create users in ETO's org and provide access to NTO's sales team.
- D-** Create a core team and build the Sales Optimization app in NTO's org.

**Answer:**

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C

## Question 8

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**Question Type: MultipleChoice**

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Universal Containers's architect is documenting the application lifecycle management (ALM) process to communicate it to the development teams from different implementation partners.



Which three steps apply to any Salesforce development project?

Choose 3 answers

**Options:**

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**A-** Continuous Integration

**B-** Develop

**C-** Build Release

**D-** Test

**E-** Change Sets

**Answer:**

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A, C, D

## Question 9

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**Question Type:** MultipleChoice

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Universal Containers CUC) has multiple teams working on different projects. Multiple projects will be deployed to many production orgs. During code reviews, the architect finds inconsistently named variables and lack of best practices.

What should an architect recommend to improve consistency?

**Options:**

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- A- Create a Center of Excellence for release management.
- B- Require pull requests to be reviewed by two developers before merging.
- C- Use static code analysis to enforce coding standards.
- D- Execute regression testing before code can be committed.

**Answer:**

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C

## Question 10

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**Question Type:** MultipleChoice

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Universal Containers has a highly integrated environment with significant process orchestration between systems. When refreshing UAT, Objects that have external Ids from Production no longer point to valid External Ids in the UAT environment.

What should an Architect do to resolve this?

**Options:**

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- A-** Let UAT point to production integrations and rollback each transaction after it finishes.
- B-** Delete all the data and use an Automated testing tool to create new data across all the systems in UAT.
- C-** Mask the External Id so nobody can see the production value.
- D-** In the post refresh plan, modify external ids to a known valid set of values for UAT.

**Answer:**

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D

## Question 11

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**Question Type:** MultipleChoice

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Universal Containers has a highly customized Salesforce org, with many different pieces of configuration and code. Which configuration item should be covered by executable tests?

**Options:**

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- A- Active Process Builders
- B- Validation Rules
- C- Workflow Rules
- D- Case Assignment Rules

**Answer:**

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A

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