



**Free Questions for Education-Cloud-Consultant by  
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# Question 1

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**Question Type:** MultipleChoice

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The advancement team uses Education Cloud for Advancement for its fundraising operations. The team wants a tool to help determine whether they will meet the campaign goal.

Which analytics tool should the consultant recommend?

**Options:**

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**A-** Campaign Influence

**B-** Tableau Prep Conductor

**C-** CRM Analytics

**Answer:**

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C

**Explanation:**

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CRM Analytics, formerly known as Einstein Analytics, is a powerful analytics tool within Salesforce that provides advanced data analysis and visualization capabilities. For the advancement team looking to determine whether they will meet their campaign goal, CRM Analytics can offer detailed insights into fundraising performance, donor contributions, and campaign progress. This tool allows the team to create dashboards and reports that track key metrics and help predict future outcomes based on historical data.

[CRM Analytics](#)

Education Cloud for Advancement

## Question 2

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**Question Type:** MultipleChoice

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A primary school needs to track which students receive assistance in their school lunch program.

Which Education Cloud feature should the consultant discuss with the school?

**Options:**

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**A-** Program Management

**B-** Action Plan

**C-** Benefit Schedule

**Answer:**

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A

**Explanation:**

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Program Management in Salesforce Education Cloud is designed to track and manage various programs offered by educational institutions, including assistance programs like school lunch programs. This feature allows schools to track which students are enrolled in specific programs, manage program details, and report on program outcomes. Program Management provides a centralized way to handle various types of assistance and ensures that the school can efficiently manage and monitor the support provided to students.

Program Management Module

Salesforce Education Cloud for K-12

## Question 3

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**Question Type:** MultipleChoice

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Where can a primary school customer connect with other people to share insights on using Education Cloud?

**Options:**

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**A-** Trailblazer Community

**B-** Partner Community

**C-** trust.salesforce.com

**Answer:**

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A

**Explanation:**

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The Trailblazer Community is a platform where Salesforce users, including those using Education Cloud, can connect, share insights, and collaborate. Primary school customers can join this community to find resources, ask questions, and learn best practices from other educators and Salesforce experts. It is an excellent place for networking and getting support from the broader Salesforce ecosystem.

[Trailblazer Community](#)

Education Cloud Community Groups

## Question 4

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**Question Type:** MultipleChoice

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Staff want to maximize the value of their Education Cloud org and CRM Analytics. They need a dashboard that tracks metrics, such as application status, the total number of applications, and how those totals compare to the previous period.

What should the consultant do?

### Options:

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- A- Create a custom dashboard.
- B- Leverage the Admissions Insights dashboard.
- C- Leverage the Advisor Insights dashboard.

### Answer:

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B

### Explanation:

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The Admissions Insights dashboard in Salesforce Education Cloud provides a comprehensive view of the admissions process, offering pre-built reports and dashboards that track key metrics such as application status, total number of applications, and comparisons to previous periods. This dashboard allows staff to easily monitor and analyze admissions data without the need to create custom dashboards from scratch, thus maximizing the value of their Education Cloud org and CRM Analytics.

Admissions Connect

CRM Analytics for Education

## Question 5

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**Question Type:** MultipleChoice

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Which metric should the consultant recommend to determine whether the Implementation project is successful?

### Options:

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- A- Volume of emails to the office
- B- Percentage of staff logins each month
- C- Number of student phone inquiries

## **Answer:**

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B

## **Explanation:**

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Measuring Implementation Success:

The percentage of staff logins each month is a strong indicator of user adoption and engagement with the new system. High login rates suggest that staff members are regularly using Education Cloud for their daily tasks.

Why Percentage of Staff Logins:

User Adoption: Frequent logins indicate that staff are actively using the system, which is critical for the success of the implementation.

Engagement: High engagement rates reflect that the staff find the system useful and are leveraging it to manage their workflows.

Data Accuracy: Regular use ensures that data entered into the system is current and accurate, improving overall data quality.

How to Track:

Login Reports: Create reports in Salesforce to track the number of logins by staff members each month.

Dashboards: Set up dashboards to visualize login trends and identify patterns or areas needing improvement.

Steps to Implement:

Create Login Report:



Navigate to the Reports tab and create a new report based on the User Login History object.

Include fields such as User Name, Login Date, and Login Time.

Group the data by month to calculate the percentage of active users.

Set Up Dashboard:

Create a dashboard that displays the login data.

Use charts and graphs to visualize the percentage of staff logins each month.

[Salesforce Documentation: User Login History](#)

[Salesforce Help: Creating Reports and Dashboards](#)

## Question 6

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**Question Type:** MultipleChoice

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An Admissions office is using Education Cloud to manage its student application review process. The office needs to make sure students cannot edit applications after the submission deadline.

Which two features could the consultant use to meet this requirement?

## Options:

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- A- OmniStudio FlexCard and validation rule
- B- OmniStudio FlexCard and sharing rule
- C- Standard Decision Matrix and custom trigger

## Answer:

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A

## Explanation:

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Using OmniStudio FlexCard:

OmniStudio FlexCard can be used to create a dynamic user interface that displays the application data in a structured format. This can include conditional logic to show or hide fields based on the submission status of the application.

Applying Validation Rule:

A validation rule can be used to enforce that applications cannot be edited after the submission deadline. This ensures data integrity by preventing changes to the application record once the deadline has passed.

Steps to Implement:

Create a FlexCard:

Navigate to OmniStudio > FlexCards.

Create a new FlexCard that displays application details and includes logic to disable editing past the deadline.

Set Up Validation Rule:

Go to Setup > Object Manager > Application Object.

Create a validation rule to check if the current date is past the submission deadline and prevent edits.

Example validation rule: AND(ISCHANGED([Application].Status), [Application].Status = 'Submitted', TODAY() > [Application].Submission\_Deadline\_\_c)

Testing:

Test the FlexCard and validation rule to ensure that students cannot edit their applications after the submission deadline.

Ensure the user interface and validation rule work seamlessly together to provide a smooth user experience.

[Salesforce OmniStudio Documentation: Creating FlexCards](#)

[Salesforce Help: Validation Rules](#)

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