



Free Questions for Industries-CPQ-Developer by certscare

Shared by Patel on 24-05-2024

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Question 1

Question Type: MultipleChoice

Salesforce's implementation teams can help you define a digital transformation plan.

Options:

A- True

B- False

Answer:

A

Question 2

Question Type: MultipleChoice

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

Options:

A- True

B- False

Answer:

A

Question 3

Question Type: MultipleChoice

Which of the following are contained in the shared catalog? (Select THREE)

Options:

A- Decomposition Relationships

B- Decomposition States

C- Commercial Products

D- Technical Products

E- Orchestration Plans

Answer:

A, C, D

Question 4

Question Type: MultipleChoice

A guided process allows you to create new product bundles in the Cart.

Options:

A- True

B- False

Answer:

B

Question 5

Question Type: MultipleChoice

Choose the correct definition for "asset".

Options:

- A- An irreplaceable item of high value
- B- A product or service the customer has already purchased
- C- Any commercial or technical item required for a customer purchase

Answer:

B

Question 6

Question Type: MultipleChoice

The take-me-there feature in the Cart:

Options:

- A- Directs you to the customer account page
- B- Takes you to the product configuration in the master product catalog
- C- Provides optional guidance on item configuration
- D- Shows you where more details are needed to complete the order

Answer:

D

Question 7

Question Type: MultipleChoice

Rules help keep you from submitting an inaccurate order.

Options:

A- True

B- False

Answer:

A

Question 8

Question Type: MultipleChoice

The Cart header shows a running total of purchases made by the customer.

Options:

A- True

B- False

Answer:

B

Question 9

Question Type: MultipleChoice

What does the Vlocity Cards Framework provide?

Options:

A- Cards, layouts, and templates

B- Cards and pre-built wizards

C- Templates for designing ad-hoc promotions

Answer:

A

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