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Question 1

Question Type: **MultipleChoice**

Which three capabilities should an administrator consider about change sets?

Choose 3 answers.

Options:

A) When a component is added to a change set, all dependent components automatically get added.

B) When custom fields are added to a change set, field-level security is automatically included.

C) When a change set is deployed to production, by default, all unmanaged Apex tests will automatically be run.

D) There is a feature that allows the user to validate a change set before deploying it.

E) To use change sets, at least one Inbound and one outbound connection must exist.

Answer:

B, D, E

Question 2

Question Type: MultipleChoice

A custom object was created at Universal Containers to store information employees will need for their annual reviews. Only the employee should be able to access their records. The administrator has set Organization-Wide Defaults to private for the object. These records are accessible by the employee's manager.

What additional step should be taken to remove the manager's access to these records?

Options:

A) Uncheck the manual sharing for the custom object on each profile.

B) Uncheck grant access using hierarchies in sharing settings.

C) Remove access to the custom object on the manager's profile.

D) Recalculate the sharing rules in sharing settings.

Answer:

D

Question 3

Question Type: MultipleChoice

When a lookup relationship is created between two objects, which three options can the

administrator select to help manage situations when a lookup record is deleted?

Choose 3 answers.

Options:

A) Prompt the user to enter another record to resolve the lookup relationship.

B) Do not allow deletion of a lookup record that is part of a lookup relationship.

C) Notify the record owner.

D) Delete the related record also.

E) Clear the value of the lookup field.

Answer:

B, D, E

Question 4

Question Type: **MultipleChoice**

pay grade on the custom Position object need updating and require frequent change. Because frequent changes have to be made to these Position fields, they are requesting the ability to update these picklist values.

Which feature should the administrator consider that allows for this?

Options:

A) A permission set containing the modify all data permission for the Position object.

B) Delegated administration for the Position object

C) Screen Flow using custom metadata types

D) Field accessibility set to editable for the picklists for the Position object.

Answer:

B

Question 5

Question Type: **MultipleChoice**

Universal Containers has a process to allow an employee to submit a vacation request and route it to the employee's manager for approval. An employee attempted to submit a request but it could not be submitted. How could the administrator troubleshoot this?

Options:

A) Ensure the user record has an assigned active manager.

B) Use workflow to email the administrator if the process fails.

C) Review the system log to determine the root cause.

D) Ensure the approval step has an associated action

Answer:

A

Question 6

Question Type: **MultipleChoice**

An administrator wants to allow users who are creating leads to have access to the find duplicates button.

Which lead object-level permission will the administrator need to provide to these users?

Options:

A) Merge

B) View All

C) Delete

D) Read and Edit

Answer:

C

Question 7

Question Type: MultipleChoice

A user changes roles from an EMEA sales representative to a US sales representative. How will this impact the ownership-based sharing rules for the user's records?

Options:

A) This will affect the ownership of records for standard objects but not custom objects.

B) All of the ownership-based sharing rules are recalculated.

C) None of the ownership-based sharing rules are recalculated.

D) This will only affect ownership-based sharing rules if the user moves up in the role hierarchy.

Answer:

B

Question 8

Question Type: MultipleChoice

Universal Containers categorizes its accounts with one of two status values - Prospect or

Customer. The administrator wants to automatically change the value from Prospect to

Customer when an opportunity is won. Which two actions should the administrator take to accomplish this? Choose 2 answers

Options:

A) Use Visualforce to update the Account Status field.

B) Create an account workflow rule that updates the Account Status field.

C) Create an opportunity workflow rule that updates the Account Status field.

D) Use an Apex trigger to update the Account Status field.

Answer:

C, D

Question 9

Question Type: MultipleChoice

Northern Trail Outfitters has five delegated administrators and two system administrators. There have been a couple of cases reported that login settings for sales reps have changed.

Where would the administrator find what settings have been changed?

Options:

A) Login history

B) Debug log

C) Field history tracking

D) Setup audit trail

Answer:

D

Question 10

Question Type: MultipleChoice

Leads come to universal containers from various sources and need to be assigned to the correct sales team. When a lead comes for the APAC region, it can be passed to an external partner if the sales director approves the transfer. The partner's channel manager must be notified when the partner has been assigned the lead.

At the minimum, which combination of automation tools will be needed to meet these

requirements?

Options:

A) Assignment rules, auto-response rules, and workflow rules

B) Assignment rules and approval processes

C) Assignment rules, approval processes, and workflow rules

D) Assignment rules and workflow rules.

Answer:

C

Question 11

Question Type: **MultipleChoice**

A sales manager would like a report of accounts with no closed/won opportunities in the last year. How can this requirement be met?

Options:

A) Create a joined report using the Accounts report type and the Opportunities report types.

B) Create a tabular report using the Account report type and add a cross filter using Opportunities.

C) Create a customer report type for Accounts without Opportunities.

D) Create a summary report using the Accounts report type with a formula field for opportunity count.

Answer:

A