Question 1

Universal Containers has purchased a Lightning Component on the Apple exchange.

In which two areas should Components be utilized?

Options:

A) Salesforce Mobile App

B) Flow Builder

C) Process Builder

D) Standalone Lightning App

Answer:

A

Question 2

Duplicate management for Leads has been Implemented at Universal Containers that it seems duplicate leads are still being created, the org Wide Default (WOD) is set to "Private" for Leads.

Which two actions help prevent duplicate leads from being created?

Choose 2 answers

Options:

A) Change the lead Matching Rule to Block on Create.

B) Change the Lead Duplicate Rule details to Bypass Sharing Rules.

C) Change OWD for Leads to Public Edit.

D) Change OWD for Leads to public Read.

Answer:

A, D

Question 3

Question Type: MultipleChoice

Universal Containers has created two custom objects called Seminars and Attendees. Organization-wide defaults for those objects have been set to private. Universal Containers wants to set up a new junction object between these objects. A select group of users should be able to edit records in the junction object.

Which two steps should an app builder take to configure the proper security?

Options:

A) Create an owner-based sharing rule that gives Read access to the junction object.

B) Set Sharing Settings to Read Only on both master-detail relationship fields.

C) Set lookup filters on both junction object relationship fields.

D) Create owner-based sharing rules that give Read access to the master objects.

Answer:

C, D

Question 4

Question Type: **MultipleChoice**

Universal Containers has public Read-Write as the Account Org Wide Default (OWO) setting. visit form to the Universal Containers Customer Community report they can see all of Universal Containers' account records.

How should an app builder configure Account sharing so that Community users only see their own Account.

Options:

A) Create an Account record type for External Accounts.

B) Set the Account External OWD to Private.

C) Define an Owner-based Sharing Rule for External Accounts.

D) Define a Permission Set External Accounts.

Answer:

D

Question 5

Question Type: MultipleChoice

Universal containers require different fields to be filled out at each stage of the opportunity sales process. what configuration steps san an app builder use to meet this requirement?

Options:

A) Define record types and page layouts for each stage

B) Create a process builder to prompt the user for field information

C) Add the path component to the lightning record page

D) Set page layout required fields based on the current stage

Answer:

C

Question 6

Question Type: **MultipleChoice**

Universal containers has a custom picklist called support level on the account object. They would like to show the real time value of support level on all case records. How can an app builder implement this requirement?

Options:

A) Create a roll-up summary field using support level on the account object

B) Create a formula field on the case object using the TEXT function.

C) Create a process builder and use a field update on the case object.

D) Create a formula field on the account object using the ISPICKVAL function

Answer:

C

Question 7

Question Type: **MultipleChoice**

Universal containers requires that all users specify a contract is sent on each opportunity prior to marking it as closed won. uc wants to be able to report on how many opportunities have sent contracts compared to how many have a missing contract when the opportunities closed. what type of field should an app builder configure to fulfill this requirement ?

Options:

A) Text

B) Picklist

C) Checkbox

D) Text Area

Answer:

C

Question 8

An app builder wants to streamline the user experience by reflecting summarized calculation of specific fields on various objects.

Which three fields types should be used in roll-up summary fields to accomplish this?

Choose 3 answer

Options:

A) Percent

B) Checkbox

C) Currency

D) Date

E) Time

Answer:

A, C, D

Question 9

Question Type: MultipleChoice

Universal Containers wants to test code against a subnet of production data that is under 5 GB, Additionally, Universal Containers wants to refresh this sandbox every weekend.

Which type of sandbox should be used to accomplish this?

Options:

A) Full

B) Developer

C) Developer Pro

D) partial Copy

Answer:

D

Question 10

Question Type: MultipleChoice

Universal Containers needsto send an Outbound Message to an external system whenrecord has been updated.

What is recommended feature to meet this requirement?

Options:

A) Process Builder

B) Lightning Connect

C) Visual Workflow

D) Workflow

Answer:

D

Question 11

Question Type: **MultipleChoice**

The VP of Sales has requested that Account Site information should be visible onall

Opportunity records.

What is the recommended solution to meet this requirement?

Options:

A) Cross-Object Formula Field

B) Workflow Rule

C) Process Builder

D) Roll-Up Summary Field

Answer:

A

Question 12

Question Type: MultipleChoice

Universal Containers (UC) uses a custom object to track expense reports. UC wants to

automatically post updates on a record's feed whenever an expense report has been approved

Which social feature can be used to accomplish this?

Options:

A) Feed Quick action

B) Approval process

C) Feed tracking

D) Auto-response rule

Answer:

C