



# Free Questions for **DEX-403** by **braindumpscollection**

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# Question 1

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**Question Type:** MultipleChoice

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An app builder wants to create a custom object and 10 fields.

What should they use to create the object, fields, and relationships quickly from one place?

**Options:**

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- A- Schema Builder
- B- Developer Console
- C- Manage Field Permissions
- D- Lightning Object Creator

**Answer:**

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A

**Explanation:**

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To create a custom object along with multiple fields and relationships efficiently from a single interface, the Schema Builder is the ideal tool:

A . Schema Builder. This graphical tool provides a drag-and-drop interface for creating and modifying objects and fields in Salesforce, allowing for a visual layout of database schema.

Steps to use Schema Builder:

Go to Setup Schema Builder.

Drag the 'Object' element into the schema area to create a new custom object.

Define the object's properties (e.g., label, API name).

Drag field elements like Text, Number, or Lookup into the object to create fields.

Configure each field's properties according to your requirements.

Connect objects via lookup or master-detail relationships by dragging the relationship fields between them.

Save the layout to create all elements in Salesforce.

[For more information, review Salesforce's Schema Builder documentation.](#)

## Question 2

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**Question Type: MultipleChoice**

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The Universal Containers data manager has been complaining about the lack of data integrity on Contact records.

Sales reps have not been filling out the Region field. The data manager wants the Region field filled out only for Contacts that are associated to Accounts that have been marked as 'High Priority' on the Customer Status field.

What can the app builder do to fulfill this requirement?

**Options:**

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- A-** Make the Region field required on Contact.
- B-** Create a validation rule on Contact.
- C-** Create 4 validation rule on Account.
- D-** Make the Customer Status field required on Account.

**Answer:**

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B

## **Explanation:**

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To ensure data integrity where the Region field on the Contact object needs to be filled out conditionally based on the parent Account's status, a validation rule on the Contact is the most effective method:

B . Create a validation rule on Contact. This rule can enforce that the Region field must be filled out for Contacts related to Accounts marked as 'High Priority'.

Steps to create this validation rule:

Navigate to Setup Object Manager Contact Validation Rules.

Create a new validation rule.

In the formula, use:

AND(

ISPICKVAL(Account.Customer\_Status\_\_c, 'High Priority'),

ISBLANK(Region\_\_c)

))

Provide an error message to display when the rule is violated.

Save and activate the rule.

This validation rule checks that if a Contact is associated with an Account marked 'High Priority', the Region field cannot be blank.

For further detail, [Salesforce's Validation Rule Considerations](#) provides additional guidance.

## Question 3

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**Question Type:** MultipleChoice

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Northern Trail Outfitters wants to change a master-detail relationship on Account to a lookup relationship with a custom object Park. The app builder tries to reconfigure this but is unable to do so.

What could be causing this?

### Options:

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- A-** The Account is included in a flow process on the Park object.
- B-** The Park object needs at least one Master-Detail field for reporting.

**C-** The Account record includes Parks roll-up summary fields.

**D-** The park records have existing formulas on the Account.

### **Answer:**

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C

### **Explanation:**

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When attempting to change a master-detail relationship to a lookup relationship, Salesforce imposes specific restrictions to maintain data integrity:

C . The Account record includes Parks roll-up summary fields. Master-detail relationships allow roll-up summary fields to aggregate data from child records onto the parent record. If any roll-up summary fields are present on the master object (Account in this case) that depend on the detail records (Parks), the relationship cannot be changed to lookup until these roll-up summary fields are removed.

To resolve this, follow these steps:

Identify and delete all roll-up summary fields on the Account object that reference the Park object.

Convert the master-detail relationship to a lookup relationship.

Recreate any necessary roll-ups using declarative tools like Process Builder or Flow if needed, as lookups do not support native roll-up summaries.

[For more guidance, review Salesforce's documentation on Changing Field Types.](#)

## Question 4

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**Question Type:** MultipleChoice

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The sales team receives a list of approximately 800 leads each morning from the marketing team. The marketing team does not know if any of the leads are

currently in the pipeline and sends the entire list each morning.

Which tool should be used to import these leads into Salesforce while preventing the duplicates from being inserted?

### Options:

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A- Dataloaderio

B- Data Import Wizard

C- Data Loader

D- Manual entry

### Answer:

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B



## Explanation:

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To import leads while preventing duplicates:

B . Data Import Wizard is the appropriate tool. The Data Import Wizard in Salesforce includes functionality to check for duplicates based on matching records by certain criteria (like email or lead ID) during the import process, thus preventing duplicate lead records from being created.

[More details on using the Data Import Wizard can be found in the Salesforce Data Import Wizard guide.](#)

## Question 5

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**Question Type:** MultipleChoice

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Universal Containers (UC) has several picklist fields on the Account object whose values are routinely modified to meet changing business requirements. Due to

these revolving changes, UC has a high number of inactive picklist values that are impacting system performance and user experience.

What can the app builder do to alleviate this issue?

### Options:

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- A- Establish upper bound on existing picklists in Picklist Settings.
- B- Set up Global Values in Picklist Value Sets.
- C- Remove upper bound on inactive picklist values in Picklist Settings.
- E- Convert the picklist fields to a different field type that will still meet the business requirements.

### Answer:

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B

### Explanation:

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To manage frequently changing picklist values effectively:

B . Set up Global Values in Picklist Value Sets. This approach allows for centralized management of picklist values that can be reused across multiple fields and objects. By using global value sets, inactive values can be efficiently managed and deactivated without impacting fields that use these sets.

[For further information on managing picklists, check Salesforce's Picklist Management guide.](#)

## Question 6

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**Question Type: MultipleChoice**

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DreamHouse Realty wants to display a weather map component on a Lightning record page when a house is scheduled for a showing.

How should the app builder meet the requirement?

**Options:**

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- A- Component visibility
- B- Field-level security
- C- Field-level field
- D- Sharing rules

**Answer:**

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A

**Explanation:**

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To display a weather map component on a Lightning record page conditionally:

A . Component visibility should be used. This feature in the Lightning App Builder allows components on a Lightning page to be displayed based on specific criteria, such as field values or user attributes. In this case, the app builder can set the visibility of the

weather map component to only appear when a house is scheduled for a showing based on the relevant field values.

For more details on setting up conditional component visibility, review the [guide on Dynamic Lightning Pages](#).

## Question 7

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**Question Type:** MultipleChoice

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An app builder needs to change the data type of some custom fields.

Which two limitations should the app builder be aware of when changing the data type of a custom field?

Choose 2 answers

### Options:

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- A- It is not possible to change the data type of a formula field to any data type.
- B- It is not possible to change the data type of field referenced by Apex code,
- C- It is not possible to change the data type of a field used as an External ID from number to text.
- D- It is not possible to change the data type of a Text Area (Long) field to Text.

## Answer:

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A, D

## Explanation:

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Changing the data type of custom fields in Salesforce has specific limitations that need to be considered to ensure system integrity and prevent errors:

A . It is not possible to change the data type of a formula field to any data type. Formula fields are calculated based on other field values and cannot be converted into a storage data type because they do not store data themselves.

D . It is not possible to change the data type of a Text Area (Long) field to Text. Text Area (Long) fields support up to 131,072 characters, which far exceeds the 255 character limit of standard Text fields. Converting such a field to a smaller capacity field would potentially lead to data truncation or loss.

[For official guidance on data type changes, refer to Salesforce's Custom Field Considerations.](#)

## Question 8

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**Question Type: MultipleChoice**

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AW Computing uses a private sharing model for opportunities. Whenever

an opportunity with a type of Service Agreement is created, all users in the Service

Manager role should be able to view the opportunity.

Which tool should AW Computing use to accomplish this?

### Options:

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- A- Owner-based sharing rules
- B- Criteria-based sharing rules
- C- Apex sharing rules
- D- Manual sharing

### Answer:

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B

### Explanation:

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Criteria-based sharing rules are the best tool to use for automatically sharing records based on specific criteria, such as the opportunity type being 'Service Agreement.' This rule can share opportunities with all users in a particular role, such as the Service Manager role, when the criteria are met, thereby adhering to the private sharing model while still providing necessary access.

A: Owner-based sharing rules focus on the record owner's role or group, not the record type.

C: Apex sharing is used for more complex scenarios not easily handled by declarative sharing settings.

D: [Manual sharing is not scalable or automatic. Reference: Using Criteria-Based Sharing Rules on Salesforce Help](#)

## Question 9

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**Question Type:** MultipleChoice

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What is the process to upgrade an unmanaged package that is currently installed in production?

### Options:

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- A- Uninstall the current version and install the new version.
- B- Use the Install Wizard to install the upgrade to production.
- C- Install the new version to a Developer org then deploy to production.
- D- Click the update link on the Installed Packages page.

**Answer:**

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D

**Explanation:**

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The correct method to upgrade an unmanaged package that is installed in a production environment is to use the update link provided on the Installed Packages page. This process ensures that any modifications or additions in the package are properly integrated without the need to uninstall the previous version, thus preserving existing customizations and data.

A: Uninstalling removes all associated data and customizations, which is not advisable.

B: The Install Wizard is used for initial installations, not upgrades.

C: [Installing to a Developer org first is a testing step, not an upgrade path for production. Reference: Upgrading Unmanaged Packages on Salesforce Help](#)

## Question 10

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**Question Type: MultipleChoice**

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The CFO of Cloud Kicks needs a way for new vendors to accept terms on agreements for any new major retail store lease before the opportunity can be closed.



Which feature should be used to handle this requirement?

**Options:**

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- A- Email Alert
- B- Dynamic Action
- C- Approval Process
- D- Validation Rule

**Answer:**

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C

**Explanation:**

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An Approval Process is the appropriate feature to manage and enforce that new vendors accept terms on agreements before an opportunity can be closed. This process can be configured to require approvals from designated approvers when certain conditions are met, ensuring that all necessary agreements are in place and validated before proceeding.

A: Email Alert cannot enforce acceptance of terms.

B: Dynamic Action primarily adjusts the user interface based on field values, not process management.

D: Validation Rule only validates data entry and cannot handle complex conditional approvals. Reference: Approval Processes in Salesforce Documentation

## Question 11

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**Question Type:** MultipleChoice

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Universal Containers (UC) delivers purchased containers to remote construction sites. Customers supply UC with crossroads or location markers.

Which field type should the app builder use to capture this information?

### Options:

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- A- Number
- B- Geolocation
- C- Reference
- D- External Lookup

## Answer:

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B

## Explanation:

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The best choice for capturing geographic location data, such as crossroads or location markers provided by customers, is the Geolocation field type. This field type stores latitude and longitude data, allowing accurate pinpointing of locations on a map. Geolocation fields are suitable for any application that needs to handle coordinates for mapping and proximity calculations.

A: Number field is not specific enough for geographical coordinates.

C: Reference fields link to other records, not geographical data.

D: [External Lookup](#) is used to link to external objects, not for storing coordinates. Reference: [Geolocation Custom Fields on Salesforce Help](#)

## Question 12

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**Question Type:** MultipleChoice

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Sales reps want the ability to see who can view their account records and how the people have access.

Which button should the app builder add to the Account page layout to enable this?

**Options:**

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- A- Sharing Hierarchy
- B- New Task
- C- Sharing
- D- Fait

**Answer:**

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C

**Explanation:**

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The 'Sharing' button should be added to the Account page layout to allow sales reps to view the sharing details of an account record. This button enables users to see how access to the record is granted via roles, groups, and manual sharing.

A: Sharing Hierarchy provides a view of the role hierarchy but does not specifically detail record access.

B: New Task is unrelated to sharing visibility.

D: 'Fait' is not recognized in Salesforce context as a valid component or feature. Reference: [Sharing an Account in Salesforce Help Documentation](#)



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