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Question 1

Question Type: MultipleChoice

Salesforce's implementation teams can help you define a digital transformation plan.

Options:

A- True

B- False

Answer:

A

Question 2

Question Type: MultipleChoice

One of the business capabilities of the Communications Cloud is...

Options:

- A- Order management
- B- Contract management
- C- Both of the above

Answer:

C

Question 3

Question Type: MultipleChoice

The Communications Cloud...

Options:

- A- Provides guided-selling capabilities over a single channel.
- B- Applies to consumer accounts only.

C- Includes a configure-price-quote component.

Answer:

C

Question 4

Question Type: MultipleChoice

The Salesforce Industries Process Library is a portal providing training on Salesforce Industry Cloud products.

Options:

A- True

B- False

Answer:

B

Question 5

Question Type: MultipleChoice

Lengthy on-boarding for new hires is a business challenge historically faced by telecommunications companies.

Options:

A- True

B- False

Answer:

A

Question 6

Question Type: MultipleChoice

How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?

Options:

- A- Check the Show Persistent Cart property for the action that creates it
- B- Specify "vlcPersistentComponent" in the Response JSON Node properly
- C- Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
- D- Check the Render property for the action that creates it

Answer:

C

Question 7

Question Type: MultipleChoice

Which of these describes the persistent cart used in Guided selling

Options:

- A- A version of Vlocity Cart

- B-** A lightweight OmniScript component
- C-** Designed for novice user
- D-** Designed for power user

Answer:

A, B

Question 8

Question Type: MultipleChoice

Which of these can be used to launch a guided selling process?

Options:

- A-** Vlocity DX
- B-** A Vlocity action
- C-** Using a field on the Order page
- D-** From the line item actions dropdown menu in Vlocity Cart

Answer:

B

Question 9

Question Type: MultipleChoice

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays "0 item in Cart" and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

Options:

- A- Add "vlcCart_Top" as the Response JSON Node in the remote action that invokes the getCarts method
- B- Add a remote action that invokes the checkout method
- C- Select the Render property for the remote action that invokes the postCartsItems method
- D- Activate the PricingElementServiceImplementation for the PricingPlanService interface

Answer:

C

Question 10

Question Type: MultipleChoice

Which of the following are the key technologies that power guided selling experience?

Options:

- A- Vlocity OmniScript
- B- Vlocity CPQ
- C- Vlocity Order Management
- D- Vlocity Account Manager

Answer:

A, B

Question 11

Question Type: MultipleChoice

What is the primary reason to apply an entity filter to an action in Vlocity Rule Builder?

Options:

- A- To qualify each action applied during rule processing
- B- To ensure the entity filter used to "find the group" in Vlocity Rule Builder correctly processed the members
- C- Entity filters cannot be applied to an action
- D- To enable eligibility rules for promotions

Answer:

A

Question 12

Question Type: MultipleChoice

In Vlocity Context Rules, what is the purpose of a rule set?

Options:

- A-** To contain one or more context rules in a set that can be assigned to products, promotions or price list entries
- B-** To combine Advanced Rules and Context Rules into a set
- C-** To define the cardinality used during rule processing
- D-** To organize context rules in logical group during design-time

Answer:

A

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