



Free Questions for TVB-201 by certscare

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Question 1

Question Type: MultipleChoice

An administrator has assigned a permission set group with the two-factor authentication for User Interface Logins permission and the two-factor authentication for API Logins permission to a group of users.

Which two prompts will happen when one of the users attempts to log in to Data Loader?

Choose 2 answers

Options:

- A) Users need to connect an authenticator app to their Salesforce account.
- B) Users need to get a security token from a trusted network using Reset My Security Token.
- C) Users need to download and install an authenticator app on their mobile device.
- D) Users need to enter a verification code from email or SMS, whichever has higher priority.

Answer:

C, D

Question 2

Question Type: MultipleChoice

AW Computing has six sales teams in a region. These teams always consist of the same account manager, engineer, and assistant.

What should the administrator- configure to make it easier for teams to collaborate with the same customer?

Options:

- A) Propose the users manually share all their accounts with their teammates.
- B) Enable account teams and show the users how to set up a default account team.
- C) Create a queue for each team and assign account ownership to the queue.
- D) Enable and configure standard opportunity teams with splits.

Answer:

B

Question 3

Question Type: MultipleChoice

Sales users at Universal Containers are reporting that it is taking a long time to edit opportunity records. Normally, the only field they are editing is the Stage field.

Which two options should the administrator recommend to help simplify the process? Choose 2 answers

Options:

- A) Add a Path for stage to the opportunity record page.
- B) Use a Kanban list view for Opportunity.
- C) Configure an autolaunched flow for Opportunity editing.
- D) Create a simplified Opportunity page layout.

Answer:

B, C

Question 4

Question Type: MultipleChoice

An administrator gets a rush request from Human Resources to remove a user's access to Salesforce Immediately. The user is part of a hierarchy field called Direct Manager.

What should the administrator do to fulfill the request?

Options:

- A) Change the user's profile to read-only while removing them from being referenced in the Direct Manager field.
- B) Freeze the user to prevent them from logging in while removing them from being referenced in the Direct Manager field.
- C) Delete the user and leave all records where they are referenced in the Direct Manager field without changes.
- D) Deactivate the user and delete any records where they are referenced in the Direct Manager field.

Answer:

B

Question 5

Question Type: MultipleChoice

Northern Trail Outfitters wants to initiate expense reports from Salesforce to the external HR system. This process needs to be reviewed by managers and directors.

Choose 2 answers

Which two tools should an administrator configure?

Choose 2 answers

Options:

- A) Outbound Message
- B) Email Alert Action
- C) Approval Process
- D) Quick Action

Answer:

A, C

Question 6

Question Type: MultipleChoice

An administrator has been asked to update a flow that was created as part of a recent update. When the administrator opens the flow for editing, the Flow Builder toolbox offers only four elements: Assignment, Decision, Get Records, and Loop.

What would cause this?

Options:

- A) The flow is a before save flow.
- B) The flow is a screen flow.
- C) The version of the flow is active.
- D) The version of the flow is inactive.

Answer:

A

Question 7

Question Type: MultipleChoice

The VP of sales at Universal Containers wants to prevent members of the sales team from changing an opportunity to a date in the past.

What should an administrator configure to meet this requirement?

Options:

- A) Assignment Rule
- B) Field-Level Security
- C) Validation Rule
- D) Approval Process

Answer:

C

Question 8

Question Type: MultipleChoice

What are three characteristics of a master-detail relationship?

Choose 3 answers

Options:

- A) Permissions for the detail record are set independently of the master.
- B) The owner field on the detail records is the owner of the master record.
- C) Roll-up summaries are supported in master-detail relationships.
- D) Each object can have up to five master-detail relationships.
- E) The master object can be a standard or custom object.

Answer:

A, C, E

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