Free Questions for Salesforce-Certified-Administrator

Shared by Atkins on 04-10-2024

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Question 1

Question Type: MultipleChoice

What will happen to the Chatter post in this situation?

Options:

A- The pending Chatter post will be canceled.

B- The pending Chatter post will be sent on the 10th of the month

C- The pending Chatter post will be will be paused.

D- The pending Chatter post will be sent in 30 days.

Answer:

A

Explanation:

A pending Chatter post is a post that has been scheduled to be published at a future date and time. However, if the user who created the pending Chatter post is deactivated before the scheduled date and time, then the pending Chatter post will be canceled and will not be published. This is because deactivated users cannot create or edit posts in Chatter. Reference: https://help.salesforce.com/s/articleView?id=sf.collab_scheduled_posts.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.collab_deactivated_users.htm&type=5

Question 2

Question Type: MultipleChoice

Sales managers would like to know what could be implemented to surface important values based on the stage of the opportunity.

Which tool should an administrator use to meet this requirement?

Options:

A- Opportunity Processes

B- Dynamic Forms

C- Path Key fields
D- Workflow Rules

Answer:

C

Explanation:

To surface important values based on stage of opportunity , an administrator should use Path Key fields feature on Opportunity object . This feature allows adding up to five fields that display key information about each stage along path . Users can edit these fields inline without leaving path . For example , an administrator can add Amount , Close Date , Next Step , Probability , and Stage fields as key fields for Opportunity path . Opportunity Processes , Dynamic Forms , and Workflow Rules are not tools for surfacing important values based on stage of opportunity . Reference : https :// help . salesforce . com / s / articleView ? id = sf . lex_path_setup_key_fields . htm & type = 5

Question 3

Question Type: MultipleChoice

Ursa Major Solar provides a 1-year warranty on all of the panels it installs. Installation details, along with the warranty information, a captured on a custom object called Installation. The installation record is created by the installer from the mobile app. Customers son receive a longer warranty as a way of increasing customer satisfaction when an installation gets delayed or has issues.

How should the administrator configure Salesforce to capture the expiration date of the warranty?

Options:

A- Use a formula as the default value of the warranty Expiration Date field.
B- Create a formula field to display I year from the warranty purchased.
C- Add a validation rule to ensure the Expiration Date field is populated.
D- Include the warranty Expiration Date field on the mobile page layout.

Answer:

A

Explanation:

To capture the expiration date of warranty based on installation date and warranty length (1 year by default), the administrator should use a formula as the default value of Warranty Expiration Date field on Installation object. The formula can calculate one year from installation date using DATE function or DATEVALUE function. For example, DATE(YEAR(Installation_Date__c) + 1 , MONTH(Installation_Date__c) , DAY(Installation_Date__c)) will return one year from installation date. Creating a formula field, adding a validation rule, or including Warranty Expiration Date field on mobile page layout will not capture expiration date based on installation date and warranty length. Reference:
https://help.salesforce.com/s/articleView?id=sf.formula_using_date_datetime.htm&type=5

Question 4

Question Type: MultipleChoice

Which two objects are customizable the Stage Setup Flow?

Choose 2 answers

Options:

A- Leads
B- Campaigns
C- Opportunities
D- Campaign Members

Answer:

A, C

Explanation:

The Stage Setup Flow is a tool that allows administrators to customize stages for leads and opportunities based on best practices from Salesforce experts. The Stage Setup Flow guides administrators through a series of questions about their sales process and then creates or updates stages for leads or opportunities accordingly. The Stage Setup Flow also provides tips and resources for each stage such as key fields, guidance for success, reports and dashboards, etc. Reference:
https://help.salesforce.com/s/articleView?id=sf.stages_setup_flow_overview.htm&type=5

Question 5

Question Type: MultipleChoice

The DreamHouse Realty team has a master-detail relationship set up with open house as the parent object and visitors as the child object.

What type of field should the administrator add to the open house object to track number of visitors?

Options:

A- Roll-up Summary.
B- Multi-select Picklist
C- Cross-object formula field
D- Indirect lookup

Answer:

A

Explanation:

A roll-up summary field is a type of field that calculates values from related records, such as the count of child records or the sum of a field on child records. In this case, the administrator can add a roll-up summary field to the open house object to track the number of visitors by counting the child records on the visitors object. Reference: https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

Question 6

Question Type: MultipleChoice

The IT manager at universal Containers is doing an audit of the systems security.

Mow should the administrator provide a summary of the org's security health?

Options:

A- Change the Organization-Wide Default to private to restrict visibility.
B- Turn on Event Monitoring to track user events.
C- Download the last six months of user login data.
D- Run a Health Check to identify vulnerabilities.

Answer:

D

Explanation:

To provide a summary of org's security health, an administrator should run a Health Check that compares org's settings against baseline settings defined by Salesforce Security Baseline Standard or industry standards such as CIS (Center for Internet Security) Benchmark Standard. Health Check generates an overall health score based on how org's settings match with baseline settings for various security categories such as Password Policies, Network Access, Session Settings etc. Health Check also provides recommendations for improving org's security health score by adjusting settings that do not match with baseline settings. Changing Org-Wide Default to private, turning on Event Monitoring, or downloading user login data will not provide a summary of org's security health. Reference:
https://help.salesforce.com/s/articleView?id=sf.security_health_check.htm&type=5