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Question 1

Question Type: MultipleChoice

An option to exclude discount groups for pricing is available in which two objects? Note There are 2 correct answers to this question.

Options:

- A- Business Partner Master
- B- Item Master
- C- Marketing Document
- D- Pricelist

Answer:

C, D

Question 2

Question Type: MultipleChoice

What type of analytical object is the Customer 360?

Options:

- A- Pervasive Dashboard
- B- SAP HANA app
- C- Advanced Dashboard
- D- KPI

Answer:

C

Question 3

Question Type: MultipleChoice

A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events Each caterer is set up as a vendor and one item master is used for the service An invoice is used to pay for each event.

After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.

Where would you add the user-defined fields?

Options:

- A- Vendor master data
- B- Service contract
- C- A/P invoice
- D- Item master data

Answer:

B

Question 4

Question Type: MultipleChoice

You have just posted an A/R invoice based on a delivery.

What Is the effect on accounting? Note: There are 2 correct answers to this question.

Options:

- A- A credit to sales revenue account
- B- A credit to cost of goods sold account
- C- A debit to customer account
- D- A debit to a sales revenue account

Answer:

A, C

Question 5

Question Type: MultipleChoice

You want the system to automatically split the amounts posted to the printing expense account between the sales and the support departments. Which definition should you link to the printing expense account?

Options:

- A- A manual distribution rule with a direct allocation
- B- A distribution rule allocated to both departments
- C- A distribution rule for each department

Answer:

B

Question 6

Question Type: MultipleChoice

Your company manufactures electronic devices.

How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

Options:

- A- Add an item master data with Items type for the machine
- Add an item master data with Labor type for the technician

B- Add a Machine resource master data for the machine

Add a Labor resource master data for the technician

C- Add a Machine resource master data for the machine

Add a forecast for the technician

D- Add an item master data for the machine

Add an employee master data for the technician

Answer:

B

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