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# Question 1

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**Question Type:** MultipleChoice

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What is the result of converting a planned order? Note: There are 2 correct answers to this question

## Options:

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- A- A planned independent requirement
- B- A purchase requisition
- C- A purchase order
- D- A production order

## Answer:

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B, D

## Explanation:

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Converting a planned order can result in the creation of a Purchase Requisition (B) for externally procured materials or a Production Order (D) for in-house manufactured items. This step is crucial in the procurement and production planning process, initiating the procurement or manufacturing of required materials. Reference = SAP Material Management (MM) and Production Planning (PP)

documentation.

## Question 2

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**Question Type:** MultipleChoice

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Which objects can be assigned to a profit center? Note: There are 2 correct answers to this question

### Options:

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- A- Sales order item
- B- Purchase order item
- C- Sales organization
- D- Material

### Answer:

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A, D

### **Explanation:**

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Profit centers can be assigned to various objects, including Sales Order Items (A) and Materials (D). This assignment allows for the tracking of revenues, costs, and profits by profit center, facilitating internal financial analysis and reporting. Reference = SAP Financials (FI) and Controlling (CO) documentation.

## **Question 3**

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### **Question Type: MultipleChoice**

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Why would you enter your working hours using Cross-Application Time Sheet (CATS)? Note: There are 3 correct answers to this question

### **Options:**

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- A-** To record overtime
- B-** To request absence
- C-** To confirm activities
- D-** To maintain absence

**E-** To plan time

**Answer:**

---

A, C, E

**Explanation:**

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Using the Cross-Application Time Sheet (CATS), you can enter working hours for recording overtime (A), confirming activities (C), and planning time (E). CATS is a flexible tool that integrates with various SAP modules, allowing for comprehensive time recording and management. Reference = SAP Human Capital Management (HCM) and Project System (PS) documentation.

## Question 4

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**Question Type:** MultipleChoice

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Which backorder processing (BOP) strategy has first processing priority and is used to release confirmed stock to prioritize other orders to plan future stock needs?

**Options:**

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**A-** Lose

**B-** Gain

**C-** Win

**D-** Fill

**Answer:**

---

C

**Explanation:**

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The 'Win' backorder processing (BOP) strategy has first processing priority and is used to release confirmed stock to prioritize other orders and plan for future stock needs. This strategy helps in reallocating available inventory to more critical orders, ensuring that the most important demands are met first. Reference = SAP Advanced Planning and Optimization (APO) and Sales and Distribution (SD) documentation.

## Question 5

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**Question Type:** MultipleChoice

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When is backorder processing considered?

### **Options:**

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- A-** When goods issue is performed
- B-** When order quantity is not fully confirmed
- C-** When planning transportation
- D-** When advanced available-to-promise is unavailable

### **Answer:**

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B

### **Explanation:**

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Backorder Processing is considered when the Order Quantity is Not Fully Confirmed (B). This process involves reallocating available stock to prioritize important orders, ensuring that critical orders are fulfilled as quickly as possible, even in situations where inventory levels are insufficient to meet all demand immediately. Reference = SAP Sales and Distribution (SD) and Advanced Planning and Optimization (APO) documentation.

## **Question 6**

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**Question Type: MultipleChoice**

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Which controlling objects can be settled by a settlement rule in SAP S/4HANA? Note: There are 3 correct answers to this question

**Options:**

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- A- Production order
- B- Maintenance order
- C- WBS element
- D- Sales order
- E- Profit center

**Answer:**

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A, B, C

**Explanation:**

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Controlling objects that can be settled by a settlement rule in SAP S/4HANA include Production Orders (A), Maintenance Orders (B), and WBS Elements (C). Settlement rules define how costs collected on these objects are allocated to other cost receivers, such as cost centers, projects, or fixed assets, for accurate cost tracking and analysis. Reference = SAP Controlling (CO) and Project System (PS) documentation.



## Question 7

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**Question Type:** MultipleChoice

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What function commits funds assigned to the budget of a WBS element?

### Options:

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- A- Availability control
- B- Cost center accounting
- C- Settlement processing
- D- Profitability analysis

### Answer:

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A

### Explanation:

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Availability Control (A) is the function that commits funds assigned to the budget of a WBS (Work Breakdown Structure) element. It monitors budget consumption and can issue warnings or prevent further postings when budget limits are exceeded, ensuring that project spending stays within approved budgets. Reference = SAP Project System (PS) documentation and financial controls guides.

## Question 8

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**Question Type:** MultipleChoice

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What happens when you post a goods issue in a delivery document for a sales order? Note: There are 3 correct answers to this question

### Options:

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- A- An EWM outbound delivery order is created.
- B- The billing due list is updated
- C- An invoice is created
- D- A material ledger document is created.
- E- Inventory quantities are updated.

**Answer:**

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B, D, E

**Explanation:**

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When posting a Goods Issue in a delivery document for a sales order, the following occurs: The Billing Due List is Updated (B), a Material Ledger Document is Created (D), and Inventory Quantities are Updated (E). These actions reflect the movement of goods out of inventory, update financial records, and trigger the billing process. Reference = SAP Sales and Distribution (SD) and Financial Accounting (FI) documentation.

## Question 9

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**Question Type:** MultipleChoice

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What demand elements are evaluated during a MRP run?

**Options:**

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**A-** Sales orders

- B-** Planned orders
- C-** Scheduled lines
- D-** Purchase requisitions

**Answer:**

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A

**Explanation:**

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During a Material Requirements Planning (MRP) run, Sales Orders (A) are evaluated as demand elements. MRP considers sales orders to determine the required materials and quantities needed to meet customer demand, generating planned orders and purchase requisitions to cover the anticipated demand. Reference = SAP Production Planning (PP) and Material Management (MM) documentation.

## Question 10

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**Question Type:** MultipleChoice

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Which business process activities create a Financial Accounting (FI) document? Note: There are 3 correct answers to this question

### Options:

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- A- Transfer stock from storage location to storage location
- B- Post goods issue to a production order
- C- Execute a depreciation run
- D- Create a sales order
- E- Transfer stock to another company code

### Answer:

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B, C, E

### Explanation:

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Business process activities that create a Financial Accounting (FI) document include Post Goods Issue to a Production Order (B), Execute a Depreciation Run (C), and Transfer Stock to Another Company Code (E). These transactions directly impact financial accounts, such as inventory, cost of goods sold, asset accounts, and intercompany accounts, resulting in the generation of FI documents. Reference = SAP Financial Accounting (FI) and Controlling (CO) documentation.

## Question 11

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**Question Type: MultipleChoice**

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What are the suite qualities of the SAP Intelligent Enterprise? Note: There are 3 correct answers to this question

**Options:**

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- A- One workflow inbox
- B- End-to-end process blueprints
- C- Embedded analytics per product
- D- Seamless user experience
- E- Code-based applications

**Answer:**

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A, B, D

**Explanation:**

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The suite qualities of the SAP Intelligent Enterprise include One Workflow Inbox (A), End-to-End Process Blueprints (B), and Seamless User Experience (D). These qualities aim to provide a cohesive and integrated system that enhances operational efficiency, improves user engagement, and supports comprehensive process management. Reference = SAP Intelligent Enterprise strategy and solution overview documents.

## Question 12

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**Question Type:** MultipleChoice

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What objects are used to create a Purchasing Info Record? Note: There are 3 correct answers to this question

### Options:

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- A- Company code
- B- Purchasing organization
- C- Material master
- D- Vendor
- E- Purchasing group

### Answer:

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B, C, D

**Explanation:**

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A Purchasing Info Record is created using a Purchasing Organization (B), Material Master (C), and Vendor (D). The Purchasing Info Record contains data related to the procurement of a specific material from a vendor, managed by a purchasing organization, including pricing, delivery terms, and vendor-specific material information. Reference = SAP Material Management (MM) documentation and purchasing setup guides.



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