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Question 1

Question Type: MultipleChoice

You want to use billing as part of the sales process. Which organizational units must be configured? Note: There are 2 correct answers to this question.

Options:

- A- Profit center
- B- Business area
- C- Company code
- D- Sales organization

Answer:

C, D

Question 2

Question Type: MultipleChoice

To what do you assign a material listing procedure?

Options:

- A- Sales document type
- B- Sales item category
- C- Sales organization and sales document type
- D- Sales area, document pricing procedure, and customer pricing procedure

Answer:

A

Question 3

Question Type: MultipleChoice

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

Options:

- A- Set up the dependent profitability segment for the value contract.
- B- Assign a sales item proposal to the value contract.
- C- Assign an assortment module to the value contract.
- D- Assign a product hierarchy to the value contract.

Answer:

C, D

Question 4

Question Type: MultipleChoice

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts. What do you need to set up for condition type K029 so it meets this requirement?

Options:

- A- You need to set up condition type K029 as a header condition.
- B- You need to set up condition type K029 as a group condition.
- C- You need to set the Condition Index indicator for condition type K029.
- D- You need to set the Condition Update indicator for condition type K029.

Answer:

B

Question 5

Question Type: MultipleChoice

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

Options:

- A- Business partner grouping
- B- Business partner role

C- Business partner category

D- Account group

Answer:

A

Question 6

Question Type: MultipleChoice

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

Options:

A- Assign a plant to multiple sales organizations/distribution channels.

B- Assign multiple loading points to a plant.

C- Assign multiple plants to one company code.

D- Assign multiple distribution channels to one company code.

E- Assign a shipping point to multiple plants.

Answer:

A, C, E

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